

March 2019

Lazard Credit Fi.

International bonds and debt securities		ISIN code	NAV €	Net assets (€ million) :	Total net assets (€ million) :
	IVC unit	FR0010590950	14 654,81	470,04	
	RC unit	FR0010752543	325,52	66,97	791,39
	IC unit	FR0011844034	1 183,38	97,29	
	IVD unit	FR0012074151	102,52	70,08	
	ID unit	FR0013306743	972,20	49,98	
	TC unit	FR0013305935	192,95	34,19	
	RVD unit	FR0013306735	195,22	0,00	
		ISIN code	NAV \$	Net assets (\$ million) :	
	IC USD unit	FR0013305935	1 216,59	2,99	
		ISIN code	NAV CHF	Net assets (CHF million) :	
	IC H-CHF unit	FR0013076932	1 039,26	0,19	
MANAGEMENT					

INVESTMENT POLICY

The management objective aims to achieve, on a minimum investment horizon of 3 years, a performance net of fees of Eonia + 2,70% for the IVC and IVD shares, Eonia + 2,30% for the I shares, Eonia + 2% for the RC shares, ICE Libor USD Overnight denominated in USD for the IC USD share and Libor CHF denominated in CHF for the IC H-CHF share. To attain this objective, the strategy will rely on an active management of the portfolio mainly invested in subordinated securities (this type of debt is more risky than Senior Unsecured or Securitized debts), or any securities, not considered as common stocks, issued by European financial institutions. The investment process combine both a Top-down approach (strategic and geographical allocation approach which takes into consideration the macro and sectorial environments) and a Bottom-up approach (stock-picking based on fundamental analysis of the issuer and its securities) and then integrating the regulatory environment in which this asset class evolves. The modified duration will be managed in a 0 to 8 range. The UCIT will only invest into debts or securities issued by companies incorporated in an OECD country and/or in issues or securities listed on a stock exchange of those countries. The UCIT only invests in securities negotiated in Euro, dollar and sterling.

FUND MANAGER'S COMMENT - François Lavier - Alexis Lautrette

The net asset value of Lazard Credit Fi rose by 0,75% over the month (IVC share).

Spreads on financial debt presented a mixed picture. Tier 2 bonds tightened by 3 bps to end the month at 244 bps and Senior debts tightened by 1 bps at 102 bps according to JP Morgan's SUSI indices. AT1s in OAS widened by 26 bps at 425 bps according to Bloomberg Barclays Global Index.

The German government bond yield curve flattened during the month, with the 10-year yield down 25 bps to -0,07%, the 5-year yield down 17 bps to -0,45%, while the 2-year yield fell 8 bps to -0,61%.

Lazard Credit Fi posted a net performance of +3,49% year-to-date compared with +3,57% for the JP Morgan SUSI Lower Tier 2 and +5,45% for the Barclays Global Contingent Capital € Hedged Index.

Lazard Credit Fi has a 260-day volatility of 2,4% compared with 2,2% for the SUSI Lower Tier 2 and 4,1% for the Barclays Global Contingent Capital € Hedged Index.

Once again, central banks affected the market in March. First of all, the ECB confirmed the need for a still accommodating monetary policy, officially announcing a new TLTRO 3 and the postponement of a possible rate hike to 2020. Then it was the Fed that opted for a definitely more "dovish" tone, going from a forecast of two rate hikes in December to no increase in rates in 2019 and the total cessation of its plan to reduce its balance sheet as of next September, with a start of implementation in May. The result is a further decline in sovereign yields, with the negative entry into the German 10-year territory for the first time since June 2016, a Gilt below 1% and a US T-Notes below 2.4. %.

The Brexit theme seems to be a little neglected by investors, who seem jaded on the subject, the main adjustment variable remaining the currency. UK banks are still well supported in the markets and some issuers like Lloyds or Coventry are launching tender offers on Tier 2 or AT1 capital instruments.

On the banks, attention has focused on the merger project Deutsche Bank - Commerzbank which is now officially studied by both parties as well as on the issues of money laundering. After Danske Bank last year, it is SwedBank's turn to undergo US court investigations into money transfers through its Baltic subsidiaries of its non-resident clients. The Swedbank share yields -34% over the year in a market up + 4%.

The abundant primary at the beginning of the month had a little more trouble being "digested", resulting in widening spreads at the end of the month. Many issuers have come to refinance their AT1s early, which should limit emissions in the coming months. Santander will probably remain the only bank not to have exercised his call on his AT1 for the moment.

We will change the fund's benchmark as of April 1st and switch to the ICE BofAML Euro Financial Index (EB00 Index). This indicator will be used to calculate variable management fees for certain units. The authorized weight of High Yield issues will increase from 50% to 70%. RC and RD shares will be renamed RVC and RVD. Finally, the "high water mark" clause will be removed.

The primary market, excluding covered bonds, totaled \notin 20bn in gross issuance according to Barclays, with net bank issuance totaling - \notin 3,3bn over the month. Since the beginning of the year, gross issuance has represented \notin 73,8bn and net issuance + \notin 17,2bn.

PERFORMANCE

■ HISTORICAL PERFORMANCE

140 -	Lazard Credit Fi. IVC ——Chained Index
140	
130 -	
120 -	
110 -	
100 -	
90 -	

31321124 8130124 129125	6130115	29115 412	9/16	9128/16	2127117	7129117	121281	17	5129118	10128	18	3129119
	Past performance indications The tax trea	is not a guarantee oj tment depends on the	0	x 0				1.0	ctuations			
PERFORMANCE						SCAL	LE RISK*	**				
Annualized performance*	2018	2017	2016	2015	2014	1	2	3	4	5	6 7	
Lazard Credit Fi. IVC	-4,55%	7,74%	5,27%	1,14%	6,53%							_
Chained Index***	2,37%	2,36%	1,03%	-0,11%	0,10%		cale calculate	ed from the	volatility of t	he UCITS over	a period of 5 y	ears (see detail on th
						back). Risk 1 de	oes not mean	a risk-free	investment. T	his indicator m	ay change over	time.
Cumulative performance*	Month	YTD	1 year	3 years	5 ans		RATIO	8				
Lazard Credit Fi. IVC	0,75%	3,49%	-0,93%	13,85%	16,99%	KISK	K IIIO	5				
Chained Index***	0,18%	0,56%	2,36%	6,53%	6,40%						1 year	3 years
⁶ The performance quoted represents past performance. The performance less than one year is given for illustration of the performance of the per	ive purposes.	uarantee future resuli	ts.			Volatil	ity					
*** Since June 30, 2016 Eonia Capi +2,70% before Eo. Modified duration 4.2		Spread duration		4,6					Lazard Cre	dit Fi. IVC	3,34%	3,65%
······································	'									Index***	0,00%	0,22%
Yield to maturity (Without hedging costs)	4,3%	Average rating (i	issuer) ¹	BBB+		Tracki	ng error				3,34%	3,03%
						Inform	ation ratio)			-0,98	0,73
Yield to call (Without hedging costs)	4,0%	Average rating (i	issues) ¹	BB+		Ratios c	alculated on	a weekly ba	usis over 1 yea	ır and monthly	over three year	.2
		¹ Average rating for e	each security		_							
Yield to call (With hedging costs)	3,1%	Spread v	s Govt.	357								
Yield to Worst	3,8%											
		-	the Paris RCS	S under the nur	mber SIRET 35	2 213 599.			(0.1)			
	Portfolio Managemen	a Company appro		Autorite des N lazardfreresge		ers under nu	imber GP	04 00000	08."			

LAZARD FRÈRES GESTION

March 2019

MAIN HOLDINGS Dresdr Fin 06/2031 Banks Legacy Tier 1 3.6% Fortis Bank 12/2049 Banks Legacy Tier 1 2.2% Banks Tier 2 Banco de Sabadell 12/2028 1.9% Unicredit Sna 02/2029 Banks Tier 2 1.8% Caix SA 2.75 07/2028 Banks Tier 2 1.8% **RATING ALLOCATION**



BREAKDOWN BY MATURITY (AT CALL)



** Risk scale : calculated from the historic volatility of the UCITS over a period of 5 years, If the fund is not 5 years old of history, the level of risk is calculated from the target volatility of the strategy. The management company saves itself the posibility of adjusting the level of risk calculated according to the specific risk of the fund. This risk scale supplied as a rough guide and may be modified without advance notice.

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Publication of NAVs :

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