

March 2019

Lazard Convertible Global D

International convertible bonds	ISIN Code	NAV €	Net Assets (M €)	Total Net Asset (M €)
ID share	FR0013277654	11 578,75	182,16	2106,00
RD share	FR0013398914	206,20	0,00	

MANAGEMENT

MORNINGSTAR Overall



■ INVESTMENT POLICY

The fund seeks to outperform the Thomson Reuters Convertible Global Focus Index in euro in the mid-term. To attain this objective, the strategy will rely on an active management of interest, currency and credit risks and on our stock-picking approach.

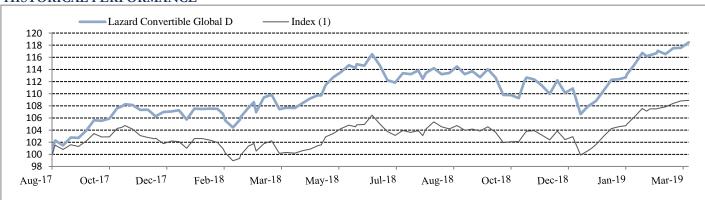
The portfolio is mainly invested in convertible bonds, exchangeable bonds, bonds with equity warrants, perpetual preferred shares, corporate and financials traded debt, sovereign debt, French law money-market and bond funds (whether or not UCITS-compliant) invested in bonds and other types of Euro-denominated debt (10% maximum), and shares resulting from a conversion of the above-defined instrument types (10% maximum). All returns are net of fees and total return.

■ FUND MANAGERS' COMMENT - Arnaud BRILLOIS

During the month of March 2019, Lazard Convertible Global ID - share class returned +1.52% versus +1.30% for its benchmark (Thomson Reuters Global Focus Convertible in Euros). The fund's equity sensitivity slightly decreased during the period, currently standing at 52.2%, the benchmark's equity sensitivity also decreased, now standing at 44.7%. Sensitivity to interest rates increased over the month and remains below the benchmark, standing at 1.12 versus 2.06. Our overweight to US equities had a positive impact while underweights to Chinese equities had a negative relative impact. Our shorter duration compared to the benchmark detracted to relative performance, 5-year EUR and USD swap rates decreased during the period. Communication services and technology were the best relative contributors, while our underweight on Chinese real restate cost us this month. Stock selection was positive over the month, our 5 top performing holdings are not included in the index. We particularly benefited from the takeover bid on Inmarsat, which received an offer from a private equity-led consortium. We increased our position in Etsy 2023 and initiated a new position in MercadoLibre 2028, in the e-commerce industry. During the period, the fund remained overweight USD and EUR against all other currencies.

PERFORMANCE

■ HISTORICAL PERFORMANCE



Past performance is not a guarantee of current or future performance

■ PERFORMANCE

Cumulative performance *	Month	YTD	1 year	3 years	Inception
Lazard Convertible Global ID	1,5%	9,4%	10,0%	-	18,5%
Index (1)	1,3%	7,8%	8,6%	-	8,9%

Inception: 08/29/2017

■ RISK SCALE**

Volatility

Tracking error

Information ratio

1	2	3	4	5	6	7

**Risk scale derived from the volatility of the fund over a period of 5 years (see detail on the back). Risk 1 does not mean a risk-free investment. This indicator may change over time.

6,4%

3.4%

1.3

Lazard Convertible Global ID

Index (1)

■ RISK RATIOS

Annualized performance *	1 year	3 years	Inception
Lazard Convertible Global ID	10,0%	-	11,3%
Index (1)	8,6%	-	5,5%

Annual performance *	2018	2017
Lazard Convertible Global ID	2,4%	-
Index (1)	0,0%	-

* The performance quoted represents past performance. Past performance does not guarantee future results.

Caracteristics	Sicav	Index
Modified duration	1,12	2,06
Delta - Equity exposure	52,2%	44,7%

Ratios calculated on a weekly basis

Lazard Frères Gestion SAS, 25 rue de courcelles - 75008 Paris with a capital of € 14,487,500, registered at the Paris RCS under the number SIRET 352 213

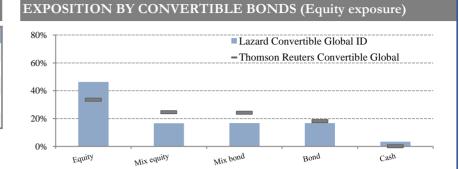
^{(1):} Thomson Reuters Convertible Global Focus EUR

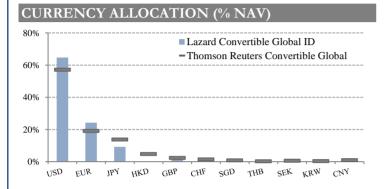


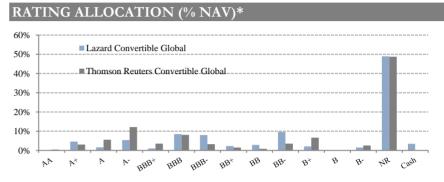
March 2019

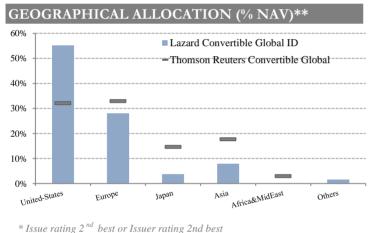
Lazard Convertible Global D

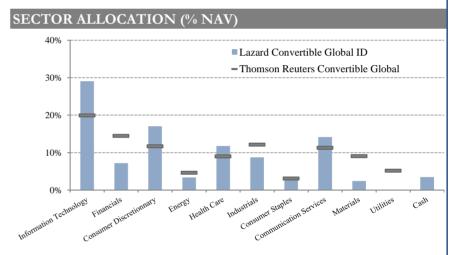
MAIN HOLDINGS	
Main holdings	Weight
ZEND 0.25 03-23	2,9%
ILLUMINA ZCP 08-23	2,6%
PALO AL 0.75 07-23	2,6%
SERV INC ZCP 06-22	2,4%
WORK IN 0.25 10-22	2,4%











** Nationality of underlying CARACTERISTICS

■ ISIN Code		Valuation	Daily	■ Management fees	
ID sh	are: FR0013277654			ID share: 0,815% inclusive of all taxes of net assets	
RD sh	are: FR0013398914			RD share: 1,465% inclusive of all taxes of net assets	
■ Bloomberg Code	LACGADE	Custodian	Caceis Bank France		
				■ Subscription fee 4% max	
				Redemption fee 1% max	
Legal Form	SICAV	Management company	Lazard Frères Gestion	Total expense ratio and transaction fees	
Coordinated UCITS	Yes	Financial Manager	Lazard A.M	For more information, please check our prospectus	
■ AMF classification	Diversified UCITS	Taxation	Capitalization and/or distribution		
■ Currency	Euro			■ Subscription terms	
■ Investment horizon	>5 years	Inception Date		On next NAV for orders placed before 11 a.m.	
		ID share	08/29/2017	Settlement and value date	
		RD share	07/02/2019	Subscription D (NAV date) + 2 business days	
				Redemption D (NAV date) + 2 business days	

** Risk scale: Derived from the historic volatility of the fund over a period of 5 years. The management company reserves the rigth to adjust the level of risk calculated according to the specific risk of the fund. This risk scale is supplied as a rough guide and may be modified without advance notice.

Contacts:

Additional information:

Publication of NAVs:

Subscription/Redemption Caceis Bank / LFB 01.57.78.14.14

Commercial service 01.44.13.01.79

www.lazardfreresgestion.fr

Please consider a fund's investment objectives, risks, charges, and expenses carefully before investing. Read the prospectus or summary prospectus carefully before you invest. The prospectus contain investment objectives, risks, charges, expenses, and other information about the Portfolio(s) and The Lazard Frères Gestion Funds that may not be detailed in this document. Distributed by Lazard Frères Gestion.

The state of the origin of the fund is France. In Switzerland, the representative is ACOLIN Fund Services AG, Leutschenbachstrasse 50, CH-8050 Zurich, whilst the paying agent is Banque Cantonale de Genève, 17, quai de l'Île, CH-1204 Genva. The prospectus, the Key Investor Information Documents, the articles of association as well as the annual and semi-annual reports may be obtained free of charge from the representative. In respect of the shares distributed in or from Switzerland, the place of performance and jurisdiction is at the registered office of the representative. Past performance is no indication of current or future performance. The performance data do not take account of the commissions and costs incurred on the issue and redemption of shares.

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