

#### Lazard Convertible Global January 2017 Total Net Asset (M €) including ISIN Code NAV € Net Assets (M €) International convertible bonds AC H-EUR and AC H-CHF A unit FR0000098683 1 178.94 315.71 units FR0010858498 39.73 R unit 337.85 476.38 12.23 K unit FR0011575240 1 388.06 MANAGEMENT M RNINGSTAR Overall

#### INVESTMENT POLICY

The fund seeks to outperform the Thomson Reuters Convertible Global Focus Index in euro in the mid-term. To attain this objective, the strategy will rely on an active management of interest, currency and credit risks and on our stock-picking approach.

The portfolio is mainly invested in convertible bonds, exchangeable bonds, bonds with equity warrants, perpetual preferred shares, corporate and financials traded debt, sovereign debt, French law money-market and bond funds (whether or not UCITS-compliant) invested in bonds and other types of Euro-denominated debt (10% maximum), and shares resulting from a conversion of the above-defined instrument types (10% maximum). All returns are net of fees and total return.

#### FUND MANAGERS' COMMENT - Arnaud BRILLOIS

During the month of January 2017, Lazard Convertible Global Fund returned -0.29% versus -0.34% for its benchmark (Thomson Reuters Global Focus Convertible in Euros). Fund's equity sensitivity is stable on the month at 57.9% and index equity sensitivity is stable at 45.5%. Modified duration is unchanged on the month and still shorter that the benchmark at 0.73 versus 1.96. Our equity overweight contributed positively to the relative performance (on the month, Stoxx600 ND in euro returns -0.31% but S&P500 in dollar gains 1.86%). Our shorter duration compared to the benchmark has been a positive contributor. Bond selection was a positive contributor this month. We sold Nvidia and Industrivarden, we reinforced positions on Live Nation 2019, Cypress Semiconductor 2022 and MTU Aero 2023. During the month, we have kept our overweight on USD against all currencies.

#### **PERFORMANCE - A unit**

#### ■ HISTORICAL PERFORMANCE



Past performance is not a guarantee of current or future performance

#### PERFORMANCE

Cumulative performance *	Month	YTD	1 year	3 years	5 years
Lazard Convertible Global	-0.3%	-0.3%	15.6%	36.0%	60.9%
Index (1)	-0.3%	-0.3%	7.3%	31.9%	61.2%

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Annualized performance *			1 year	3 years	5 years
Lazard Convertible Global			15.6%	10.8%	10.0%
Index <sup>(1)</sup>			7.3%	9.6%	10.0%
Annual performance *	2016	2015	2014	2013	2012
Lazard Convertible Global	8.8%	9.7%	16.0%	11.2%	8.9%
Index <sup>(1)</sup>	3.2%	11.2%	17.8%	11.8%	10.4%
Caracteristics	Sicav	Index			
Modified duration	0.7	2.0			
Delta - Equity exposure	57.9%	45.5%			

### RISK SCALE\*\*



\*\*Risk scale derived from the volatility of the UCITS over a period of 5 years (see detail on the back)

#### RISK RATIOS

	1 year	3 years
Volatility		
Lazard Convertible Global	11.4%	12.3%
Index <sup>(1)</sup>	8.1%	9.5%
Tracking error	4.2%	4.7%
Information ratio	1.8	0.2
Beta	1.4	0.2

Ratios calculated on a weekly basis

\* The performance quoted represents past performance. Past performance does not guarantee future results.

(1) Since 31/12/2014: Thomson Reuters Convertible Global Focus EUR (formerly Merrill Lynch G300)

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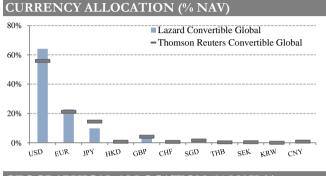
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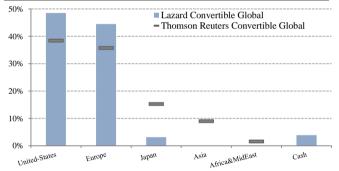
# January 2017

## MAIN HOLDINGS

Main holdings	Weight
ADIDAS 0.25 06/19 CV	2.5%
INGENICO ZCP 06-22	2.5%
CITR SYS 0.5 04-19	2.4%
MICR TEC 1.63 02-25	2.4%
PRICELINE 1% 03/18	2.3%



GEOGRAPHICAL ALLOCATION (% NAV)\*\*

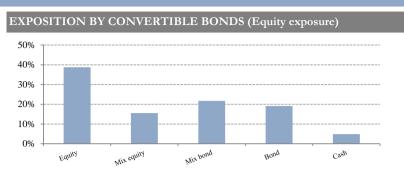


\* Issue rating 2<sup>nd</sup> best or Issuer rating 2nd best

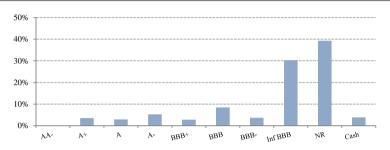
\*\* Nationality of underlying

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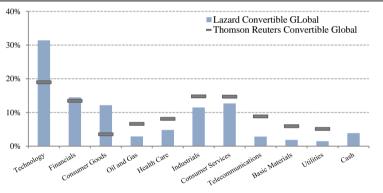
CARACTERISTICS



## **RATING ALLOCATION (% NAV)\***



### SECTOR ALLOCATION (% NAV)



ISIN Code	A unit : FR0000098683		Valuation	Daily	Management fees		
	R unit : FR0010858498				A unit : 0,85% inclusive of all	taxes of net assets	
	K unit : FR0011575240				R unit : 1,50% inclusive of all	taxes of net assets	
Bloomberg Code	A unit : OBJCONV		Custodian	Caceis Bank France	e K unit : 0,85% inclusive of all taxes of net assets		
	R unit : OBJCONR				Subscription fee	4% max	
	K unit : OBJCONK				Redemption fee	1% max	
Legal Form	SICAV		Management company		Total expense ratio and transact	ion fees	
Coordinated UCI	rs Yes			Lazard Frères Gestion	For more information, please ch	neck our prospectus	
AMF classification	Diversified UCITS		Taxation				
Currency	Euro			Capitalization and or distribution	Subscription terms		
Investment horizo	n >5 years		Inception Date	A unit : 17/09/1985	On next NAV for orders	placed before 11 a.m.	
				R unit : 05/03/2010	Settl	ement and value date	
				K unit : 20/12/2013	Subscription D (NAV dat	te ) + 2 business days	
					Redemption D (NAV dat	te ) + 3 business days	
Contacts :				Publication of NAVs :			
Subscription/Redemption Laurence Quint 01.44.13.02.88 (fax 01.44.13.08.30)			lontesano wv 3.01.79	vw.lazardfreresgestion.fr			

Please consider a fund's investment objectives, risks, charges, and expenses carefully before investing. Read the prospectus or summary prospectus carefully before you invest. The prospectus contain investment objectives, risks, charges, expenses, and other information about the Portfolio(s) and The Lazard Frères Gestion Funds that may not be detailed in this document. Distributed by Lazard Frères Gestion. The DICI for Switzerland, the KIID, the articles of incorporation, the annual and semi-annual reports, as well as the list of the buying and selling transactions can be obtained free of charge from the representative of the Sicav in Switzerland, Carnegie Fund Services S.A., 11, rue du Général-Dufour, 1204 Geneva, Switzerland, Tel. +41 22 705 11 77, Fax: +41 22 705 11 79, www.carnegie-fund-services.ch. The paying agent is Banque Cantonale de Geneve, 17

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