| LAZARD FRÈRES GESTION | L | LAZARD DIVIDENDES MIN VAR 10/2018 Unit C/Eurozone equities | | | | |
|--------------------------|------------------------------|--|-----------------------------|-----------------------------|--|--|
| Total net assets NAV | 122,95M€ 287,65 € | Inception date (unit) ISIN Code | 1 avr. 2008 FR0010586024 | MORNINGSTAR overall ★★★★ | | |
| | | Bloomberg Code | LFOBDVC | | | |
| Country of registration | | | | | | |
| MANAGER(S) | MANAGER(S) INVESTMENT POLICY | | | | | |
| Scander | 0 | The management objective aims to achieve, based on a minimum investment term of five years, a performance greater than the Euro Stoxx index, net dividends reinvested, with a lower volatility and a controlled compared risk. | | | | |

FUND MANAGERS COMMENT

Bentchikou

The market dropped sharply in October, shaken by a raft of profit warnings, particularly in the automotive sector, as well as by concerns about the situation in Italy and consumption in China. The Euro Stoxx lost 6,62% over the month, hurt in the first fortnight by a decline in high-multiple stocks, notably luxury and technology, then by a number of publications. The fund amortised nearly a third of this decline and lost 4,48%, benefiting from a positive stock-picking effect in insurance, healthcare, personal care, construction and agri-food. Conversely, industrial goods weighed on performance. Danske Bank (-25,1%) plummeted, hurt by its difficulties in Estonia. SPIE lost 19% for no particular reason. Finally, Sopra fell 29% after announcing temporary difficulties related to its banking software business. Conversely, Tieto and BIC benefited from satisfactory earnings releases.



| Fund Benchmark | index |
|----------------|-------|
|----------------|-------|

Past performance is not a guarantee of current or future performance and increases at the end of the recommended investment period.

HISTORICAL PERFORMANCES

| Cumulative | | | | | <u>A</u> i | nnualized | |
|-----------------|---------|--------|--------|---------|------------|-----------|---------|
| | 1 Month | 2018 | 1 Year | 3 Years | 5 Years | 3 Years | 5 Years |
| Fund | -4,48% | -5,43% | -7,04% | 4,82% | 41,03% | 1,58% | 7,12% |
| Benchmark index | -6,62% | -6,37% | -9,13% | 6,73% | 28,75% | 2,19% | 5,18% |
| Difference | 2,14% | 0,93% | 2,09% | -1,91% | 12,28% | -0,61% | 1,93% |

ANNUAL PERFORMANCE

| | Fund | Benchmark index |
|------|--------|-----------------|
| 2017 | 12,85% | 12,55% |
| 2016 | -1,23% | 4,15% |
| 2015 | 15,04% | 10,33% |
| 2014 | 13,82% | 4,14% |
| 2013 | 19,87% | 23,74% |
| | | |

RISK RATIOS*

| | 1 Year | 3 Years |
|-------------------|--------|---------|
| Volatility | | |
| Fund | 7,94% | 11,01% |
| Benchmark index | 12,17% | 15,51% |
| Tracking Error | 5,89% | 6,97% |
| Information ratio | 0,36 | -0,10 |
| Sharpe ratio | -0,84 | 0,17 |
| Alpha | -1,71 | -0,11 |
| Beta | 0,60 | 0,65 |

* Ratios calculated on a weekly basis

| UCITS | Yes |
|---|--|
| AMF Classification | Eurozone equities |
| Eligibility to PEA (personal equity savings plan) | Yes |
| Currency | EURO |
| Subscribers concerned | No restriction |
| Inception date | 01/04/08 |
| Date of share's first NAV calculation | 01/04/08 |
| Management company | Lazard Frères Gestion SAS |
| Custodian | Lazard Frères Banque |
| Valuation agent | CACEIS Fund Admin |
| Frequency of NAV calculation | Daily |
| Order execution | On next NAV for orders place before 11:00 a.m |
| Subscritption terms | D (NAV date) + 2 business day |
| Settlement of redemptions | D (NAV date) + 2 business day |
| Share decimalisation | Yes |
| Minimum investment | 1 share |
| Subscription fees | 4% max |
| Redemption fees | 0% |
| Management fees | 1,10% |
| Outperformance fees | Nil |
| Current expenses | 1,38% |
| | |

*Risk scale : Derived from the historic volatility of the fund over a period of 5 years. The management company reserves the right to adjust the level of risk calculated according to the specific risk of the fund. This risk scale is supplied as a rough guide and may be modified without advance notice.

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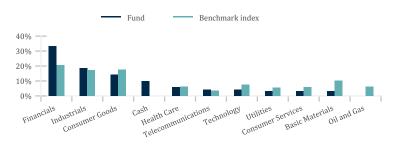
MAIN HOLDINGS

| Holdings | Country | Sector | Weigh | nt |
|-----------------------------------|-------------|--------------------------------|-------|-------|
| | | | Fund | Index |
| DANONE | France | Food & Beverage | 3,5% | 1,0% |
| LAZARD ACTIFS REELS - D- | France | Real Estate | 3,4% | |
| VINCI | France | Construction & Materials | 3,4% | 1,1% |
| SANOFI | France | Health Care | 3,3% | 2,2% |
| MUENCHENER RUECKVERSICHER. (N) | Germany | Insurance | 3,2% | 0,7% |
| SCOR SE | France | Insurance | 2,8% | 0,2% |
| AENA SME SA | Spain | Industrial Goods & Services | 2,7% | 0,3% |
| DEUTSCHE POST A.G. | Germany | Industrial Goods & Services | 2,6% | 0,7% |
| HEINEKEN HOLDING N.V. | Netherlands | Food & Beverage | 2,6% | 0,7% |
| SAMPO PLC -A- | Finland | Insurance | 2,4% | 0,5% |
| | | Total | 29,9% | 7,4% |





SECTOR ALLOCATION

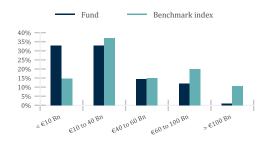


MAIN TRANSACTIONS

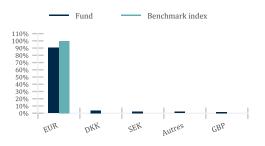
| New positions | Positions sold |
|----------------------------|---------------------------|
| IMERYS | GJENSIDIGE FORSIKRING ASA |
| NOVO-NORDISK A/S -B- (DIV) | |
| | |

| Positions increased | Positions reduced |
|-----------------------------|-----------------------------|
| NEXITY | HENKEL AG AND CO KGAA (PFD) |
| BUREAU VERITAS | BIC |
| HENKEL AG AND CO KGAA (PFD) | BETER BED HOLDING NV |

BREAKDOWN BY CAPITALISATION



BREAKDOWN BY CURRENCY



OVER- AND UNDEREXPOSURE TO THE BENCHMARK INDEX

| Overexposures | | Underexposures | |
|-----------------------------------|------|----------------|-------|
| LAZARD ACTIFS REELS -D- | 3,4% | TOTAL | -3,5% |
| SCOR SE | 2,7% | SAP SE | -2,6% |
| MUENCHENER RUECKVERSICHER. (N) | 2,5% | SIEMENS AG.(N) | -2,2% |
| DANONE | 2,4% | LINDE PLC | -2,0% |

RELATIVE CONTRIBUTORS TO PERFORMANCE

| | First positive contributors | | | First negative contributors | | |
|----|-----------------------------|-------------------|----------------------------------|-----------------------------|-------------------|----------------------------------|
| 5% | | Absolute perf. | Relative contribution (bp) | | Absolute perf. | Relative contribution (bp) |
| | TIETO CORPORATION -B- | 6,6% | 24 | DANSKE BANK AS | -25,1% | -33 |
| 5% | BIC | 8,6% | 23 | SPIE SA | -19,1% | -31 |
| 2% | SCOR SE | 2,2% | 23 | SOPRA STERIA GROUP | -29,3% | -27 |
|)% | | Total | 70 | | Total | -91 |

CONTACTS AND ADDITIONAL INFORMATION

Subscription/redemption CACEIS Bank / LFB 01.57.78.14.14 Additional Information: +33 1 44 13 01 79 Publications of NAVs:

www.lazardfreresgestion.fr

Please consider a fund's investment objectives, risks, charges, and expenses carefully before investing. Read the prospectus or summary prospectus carefully before you invest. The prospectus contain investment objectives, risks, charges, expenses, and other information about the Portfolio(s) and The Lazard Frères Gestion Funds that may not be detailed in this document. Distributed by Lazard Frères Gestion.

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