

# **French open-end investment fund (SICAV)**

## **LAZARD CONVERTIBLE GLOBAL**

### **ANNUAL REPORT**

**At October 30<sup>th</sup>, 2020**

**Management company: Lazard Frères Gestion SAS**

**Custodian: Caceis Bank**

**Statutory auditor: PriceWaterhouseCoopers Audit**

**Lazard Frères Gestion SAS - 25 rue de Courcelles - 75008 - Paris - France**

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## I. CHARACTERISTICS OF THE UCI

### • LEGAL FORM

French open-end investment company (Société d'Investissement à Capital Variable - SICAV) with a board of directors

### • ALLOCATION OF DISTRIBUTABLE INCOME

Distributable income consists of:

1) net income plus retained earnings, plus or minus the balance of the revenue adjustment account.

Net income for the financial year is equal to the amount of interest, arrears, dividends, bonuses and prizes, directors' fees and all income generated by the securities that make up the SICAV's portfolio, plus income generated by temporary cash holdings and minus management fees and borrowing costs.

2) Realised capital gains, net of charges, minus realised capital losses, net of charges, recognised for the financial year, plus any net capital gains of the same kind recognised over previous years that have not been distributed or accumulated, plus or minus the balance of the capital gains adjustment account.

The amounts referred to in 1) and 2) may be accumulated and/or distributed and/or retained independently of each other, in whole or in part.

For the K and T H-EUR shares, the shareholders' meeting decides each year on the allocation of distributable income. It may pay interim dividends.

For the PC EUR, RC EUR, TC EUR, RC H-EUR, PC USD, PC H-EUR, RC USD, TC GBP, RC H-USD, PC H-USD, RC H-HKD, RC H-SGD, PC H-CHF and PC H-GBP shares, distributable income shall be fully accumulated, with the exception of amounts subject to compulsory distribution by law.

For the PD EUR, RD EUR, RD USD, TD GBP, RD H-USD and PD H-EUR shares, net income shall be fully distributed and the allocation of net realised capital gains shall be decided each year by the management company. It may pay interim dividends.

### • INVESTMENT OBJECTIVE

Investment objective of the PC EUR, RC EUR, PD EUR, TC EUR, RD EUR and K shares:

The investment objective is to achieve a return (net of charges) above the Thomson Reuters Global Focus Convertible Bond Index (EUR) (net interest reinvested), expressed in euros, over the recommended investment horizon of five years.

- Investment objective of the PC USD, RC USD and RD USD shares:

The investment objective is to achieve a return (net of charges) above the Thomson Reuters Convertible Global Focus USD index (net interest reinvested), expressed in US dollars, over the recommended investment horizon of five years.

Investment objective of the TC GBP and TD GBP shares:

The investment objective is to achieve a return (net of charges) above the Thomson Reuters Global Focus Convertible Bond Index (GBP) (net interest reinvested), expressed in pounds sterling, over the recommended investment horizon of five years.

- Investment objective of the RC H-SD, RD H-USD et PC H-USD shares:

The investment objective is to achieve a return (net of charges) above the Thomson Reuters Global Focus Hedged (USD) Convertible Bond Index (net interest reinvested), expressed in US dollars and hedged against foreign exchange risk with the US dollar as the base currency, over the recommended investment horizon of five years. The share's performance may be impacted by possible foreign exchange hedging costs.

- Investment objective of the RC H-HKD share:

The investment objective is to achieve a return (net of charges) above the Thomson Reuters Global Focus Hedged (USD) Convertible Bond Index (net interest reinvested), expressed in Hong Kong dollars and hedged against foreign exchange risk with the Hong Kong dollar as the base currency, over the recommended investment horizon

of five years. The share's performance may be impacted by possible foreign exchange hedging costs.

- Investment objective of the RC H-SGD share:

The investment objective to achieve a return (net of charges) above the Thomson Reuters Global Focus Hedged (USD) Convertible Bond Index (net interest reinvested), expressed in Singapore dollars and hedged against foreign exchange risk with the Singapore dollar as the base currency, over the recommended investment horizon of five years. The share's performance may be impacted by possible foreign exchange hedging costs.

- Investment objective of the PC H-EUR, PD H-EUR, RC H-EUR and T H-EUR shares:

The investment objective to achieve a return (net of charges) above the Thomson Reuters Global Focus Hedged (EUR) Convertible Bond Index (net interest reinvested), expressed in euros, hedged against foreign exchange risk with the euro as the base currency, over the recommended investment horizon of five years. The share's performance may be impacted by possible foreign exchange hedging costs.

- Investment objective of the PC H-CHF share:

The investment objective is to achieve a return (net of charges) above the Thomson Reuters Global Focus Hedged Convertible Bond Index (CHF) (net interest reinvested), expressed in Swiss francs, hedged against foreign exchange risk with the Swiss franc as the base currency, over the recommended investment horizon of five years. The share's performance may be impacted by possible foreign exchange hedging costs.

- Investment objective of the PC H-GBP share:

The investment objective is to achieve a return (net of charges) above the Thomson Reuters Global Focus Hedged Convertible Bond Index (GBP) (net interest reinvested), expressed in pound sterling, hedged against foreign exchange risk with the pound sterling as the base currency, over the recommended investment horizon of five years. The share's performance may be impacted by possible foreign exchange hedging costs.

- **BENCHMARK**

- Benchmark PC EUR, RC EUR, PD EUR, TC EUR, RD EUR and K shares:

The Thomson Reuters Global Focus Convertible Bond Index (EUR) (net interest reinvested), expressed in euros. It reflects the performance of global convertible bonds. It is available on the Bloomberg Terminal (UCBIFOCE) and the Thomson Reuters Terminal (UCBINDEXTW1414).

- Benchmark PC USD, RC USD and RD USD shares:

The Thomson Reuters Global Focus Convertible Bond Index (USD) (net interest reinvested), expressed in dollars. It reflects the performance of global convertible bonds. It is available on the Bloomberg Terminal (UCBIFOCU) and the Thomson Reuters Terminal (UCBINDEXTW0204).

- Benchmark TC GBP and TD GBP shares:

The Thomson Reuters Global Focus Convertible Bond Index (GBP) (net interest reinvested), expressed in Pound sterling. It reflects the performance of global convertible bonds. It is available on the Bloomberg Terminal (UCBIGLFG) and the Thomson Reuters Terminal (UCBINDEXTW1545).

- Benchmark RC H-USD, RD H-USD and PC H-USD shares:

The Thomson Reuters Global Focus Hedged (EUR) Convertible Bond Index (net interest reinvested), expressed in US dollars, hedged against foreign exchange risk with the US dollar as the base currency. It reflects the performance of global convertible bonds, hedged against foreign exchange risk with the US dollar as the base currency. It is available on the Bloomberg Terminal (UCBIFX02) and the Thomson Reuters Terminal (UCBINDEXTW1058).

- Benchmark RC H-HKD shares:

The Thomson Reuters Global Focus Hedged (USD) Convertible Bond Index (net interest reinvested), expressed in Hong Kong dollars, hedged against foreign exchange risk with the Hong Kong dollar as the base currency. It reflects the performance of global convertible bonds, hedged against foreign exchange risk with the Hong Kong dollar as the base currency.

- Benchmark RC H-SGD shares:

The Thomson Reuters Global Focus Hedged (USD) Convertible Bond Index (net interest reinvested), expressed in Singapore dollars, hedged against foreign exchange risk with the Singapore dollar as the base currency. It reflects the performance of global convertible bonds, hedged against foreign exchange risk with the Singapore dollar as the base currency.



- Benchmark PC H-EUR, PD H-EUR, RC H-EUR and T H-EUR shares:

The Thomson Reuters Global Focus Hedged (EUR) Convertible Bond Index (net interest reinvested), expressed in euros, hedged against foreign exchange risk with the euro as the base currency. It reflects the performance of global convertible bonds, hedged against foreign exchange risk with the euro as the base currency. It is available on the Bloomberg terminal (UCBIFX14) and the Thomson Reuters terminal (UCBINDEXTW1059).

- Benchmark PC H-CHF shares:

The Thomson Reuters Global Focus Hedged (CHF), Convertible Bond Index (net interest reinvested), expressed in Swiss francs, hedged against foreign exchange risk with the Swiss franc as the base currency. It reflects the performance of global convertible bonds, hedged against foreign exchange risk with the Swiss franc as the base currency. It can be accessed on the Bloomberg terminal (UCBIFX28) and the Thomson Reuters terminal (UCBINDEXTW1068).

- Benchmark PC H-GBP shares:

The Thomson Reuters Global Focus Hedged (GBP), Convertible Bond Index (net interest reinvested), expressed in pound sterling, hedged against foreign exchange risk with the pound sterling as the base currency. It reflects the performance of global convertible bonds, hedged against foreign exchange risk with the pound sterling as the base currency.

## • INVESTMENT STRATEGY

### 1. Strategies used

The SICAV is actively managed using a fundamental approach comprising several analysis phases: study of the economic environment with market expectations produced by the Economic Strategy department, financial analysis of companies issuing bonds and of underlying equities and analysis of the technical features of issuance contracts.

To this end, the manager will manage the SICAV's overall exposure to interest rates and equity markets. In addition to the characteristics of the portfolio assets (exposure, equities and sensitivity), the manager will use interest-rate and equity futures to increase or decrease the SICAV's sensitivity or exposure to the equity market. Furthermore, the SICAV will manage currency risk dynamically for shares that are not hedged against foreign exchange risk, in order to optimise performance in the medium term.

The SICAV may also actively manage interest rates through active management of the modified duration (use of BOBL or bund futures, for instance).

The SICAV may use futures, swaps, options and forward foreign-exchange contracts on regulated, organised and/or OTC markets, up to the amount of the net assets (without overexposure), in order to hedge the portfolio and/or expose it to equity, interest rate, exchange rate, credit and volatility risk.

### 2. Assets (excluding embedded derivatives)

#### **Equities:**

Shares in cash securities (excluding "Preferred Convertibles") deriving from the conversion of one of the types of instrument defined below, to a maximum of 10% of net assets.

#### **Debt securities and money market instruments:**

- European and foreign (including emerging) convertible bonds denominated in euros and/or in local currencies issued by companies and financial institutions and equivalent ("Preferred Convertibles").
- European and foreign (including emerging) bonds exchangeable for shares denominated in euros and/or in local currencies issued by companies and financial institutions.
- European and foreign (including emerging) bonds with share warrants denominated in euros and/or in local currencies issued by companies and financial institutions.
- European and foreign (including emerging) bonds with warrants for participating securities denominated in euros and/or in local currencies issued by companies and financial institutions.
- Bonds whose value is indexed to a stock market index to a maximum of 15% of net assets.
- Up to 10% of net assets, may be invested in negotiable debt securities, repurchase agreements, etc.

**UCIs:**

French or foreign money-market, short-term money-market, bond or mixed UCITS or AIFs that meet the four criteria of Article R. 214-13 of the French Monetary and Financial Code (Code Monétaire et Financier), to a maximum of 10% of net assets.

These UCIs may be managed by the management company.

**3. Derivatives**

- Types of markets:

- ☒ regulated
- ☒ organised
- ☒ OTC

- The manager intends to seek exposure to:

- ☒ shares
- ☒ interest rates
- ☒ foreign exchange
- ☒ credit
- ☒ other: volatility

- Types of transactions – all transactions must be limited to achieving the investment objective:

- ☒ hedging
- ☒ exposure
- ☐ arbitrage
- ☐ other

- Types of instruments used:

- ☒ futures:
  - ☒ equity and equity index
  - ☒ interest rate
  - ☒ currency
- ☒ options:
  - ☒ equity and equity index
  - ☒ interest rate
  - ☒ currency
- ☒ swaps:
  - ☒ equity swaps
  - ☒ interest rate swaps
  - ☒ currency swaps
- ☒ currency forwards
- ☐ credit derivatives

- Derivatives strategy to achieve the investment objective:

- ☒ partial or general portfolio hedging
- ☒ creating synthetic exposure to assets and risks
- ☒ increasing exposure to the market without leverage
- ☐ maximum permitted and sought
- ☐ other strategy

**4. Securities with embedded derivatives**

The manager may invest in all securities with embedded derivatives that are permitted under the management company's business plan, notably convertible bonds and warrants traded on regulated, organised and OTC markets, up to 100% of the net assets.

Within this framework, the manager may take positions with a view to hedging the portfolio against and/or exposing it to particular business sectors, geographic regions, shares (all capitalisation types), stocks and similar securities in order to achieve the investment objective.

**5. Deposits:**

Up to 10% of the SICAV's assets may be held in deposits, for management purposes.

**6. Cash borrowings:**

The SICAV may borrow cash within the limit of 10% of its assets to meet specific cash requirements related to its operating needs.

**7. Temporary purchases and sales of securities:**

None.

**8. Information on financial guarantees:**

In order to achieve its investment objective, the SICAV may receive and provide financial guarantees.

In connection with over-the-counter derivative transactions, and in accordance with Position paper 2013-06 issued by the French financial markets regulator (Autorité des Marchés Financiers – AMF), the SICAV may receive collateral in the form of securities (such as bonds or other securities issued or guaranteed by a State or issued by international financing agencies and bonds or securities issued by high quality corporate issuers), or cash.

Any cash collateral received is reinvested in accordance with the applicable rules.

All such assets must be from high-quality issuers that are not an entity of the counterparty or its group, and must be liquid and diversified with low volatility.

Discounts may be applied to the collateral received; they take into account the quality of credit and the price volatility of the securities.

**• RISK PROFILE**

Your money will be mainly invested in financial instruments selected by the management company. These instruments will be exposed to market trends and fluctuations.

The risks associated with the SICAV are interest rate risk, credit risk, equity risk, foreign exchange risk and changes in the volatility of options.

**Risk of capital loss:**

The SICAV is not guaranteed or protected and therefore there is a possibility that you may not get back the full amount of your initial investment. The risk is incurred when the net asset value falls, in which case investors are not guaranteed to get back the money originally invested.

**Equity risk:**

Exposure to fluctuations in equity markets may generate significant changes in net asset value. The SICAV's net asset value may decrease during periods in which the equity markets are falling.

**Interest rate risk:**

Interest rate risk is the risk of a change in interest rates, which has an impact on the bond markets, such as the tendency for bond prices to move in the opposite direction to interest rates. If interest rates rise, the SICAV's net asset value may fall.

**Credit risk:**

The issuer of a bond may default, and this could decrease the SICAV's net asset value. Even in cases where the issuer has not defaulted, changes in credit spreads could give rise to a negative performance. The risk may be even greater if the issuer's credit quality is low, whether the issuer is in the speculative/high yield category and/or connected to emerging markets.

The decline in net asset value could be even greater if the SICAV is invested in unrated or speculative/high yield debt, or in emerging market debt.

**Currency risk (PC EUR, RC EUR, K, TC EUR, PD EUR, RD EUR, TC GBP, TD GBP, RC USD, RD USD and PC USD shares only)**

Investing in the fixed-income markets of countries outside the Eurozone generates exposure to foreign exchange risk and could lead to greater volatility.

**Volatility risk:**

Given the options attached to securities, changes in volatility, which is the main component of the option price,

could give rise to a decrease in the SICAV's net asset value for an indeterminate period.

**Derivatives risk:**

The SICAV may be synthetically exposed up to 100% of its net assets to fixed-income and/or index-related instruments. The use of derivatives on organised and OTC markets may expose the net asset value to variations due to fluctuations in the underlying markets.

**Counterparty risk:**

This is the risk associated with the SICAV's use of over-the-counter financial forwards. An operation of this type with one or more eligible counterparties potentially exposes the SICAV to a risk of insolvency related to one or more of these counterparties, which could lead to default on payment.

**Emerging market risk:**

The main risks relating to investments in emerging countries may be due to the sharp movements in security and currency prices in these countries, potential political instability and accounting and financial practices that are less rigorous than in the developed countries.

The SICAV's net asset value could fall in the event of a downward movement in these markets.

- **GUARANTEE OR PROTECTION**

None.

- **ELIGIBLE SUBSCRIBERS AND TYPICAL INVESTOR PROFILE**

All subscribers seeking to optimise their investments in fixed-income instruments.

Subscribers are strongly advised to diversify their investments sufficiently to avoid exposure solely to the risks of this SICAV.

**Information on US investors:**

The SICAV is not registered as an investment vehicle in the United States and its shares are not and will not be registered under the Securities Act of 1933 and, therefore, they may not be offered or sold in the United States to Restricted Persons, as defined hereafter.

A Restricted Person is (i) any person or entity located in the United States (including US residents), (ii) any corporation or any other entity subject to the laws of the United States or any state thereof, (iii) any US military personnel or any employee of a US government department or agency located outside the United States, or (iv) any other person that would be considered a US Person under Regulation S of the Securities Act of 1933, as amended.

**FATCA:**

Pursuant to the provisions of the Foreign Account Tax Compliance Act ("FATCA") applicable as of July 1<sup>st</sup>, 2014, if the SICAV invests directly or indirectly in US assets, the capital and income arising from such investments may be subject to withholding tax of 30%.

To avoid paying the 30% withholding tax, France and the United States have entered into an intergovernmental agreement under which non-US financial institutions ("foreign financial institutions") agree to institute procedures for identifying direct or indirect investors who qualify as US taxpayers and to provide certain information about these investors to the French tax authorities, which will disclose said information to the US tax authority, the Internal Revenue Service.

As a foreign financial institution, the SICAV undertakes to comply with the FATCA and to take all appropriate measures pursuant to the aforementioned intergovernmental agreement.

Recommended investment period: minimum five years.

## 2. CHANGES AFFECTING THE UCI

### CHANGES WHICH TOOK PLACE DURING THE PERIOD OR ARE STILL TO TAKE PLACE

The Board of Directors of the LAZARD CONVERTIBLE GLOBAL SICAV (ISIN code: FR0000098683) which met on December 20th, 2019 decided as follows:

- Change in the name of the share classes
- Clarification of the definition of eligible subscribers;
- Withdrawal of exit rights;

The creation of a new share:

Name of the share	ISIN code
PC H-GBP	FR0013481504

The Chairman of the management company Lazard Frères Gestion S.A.S has decided, for the shares of the LAZARD CONVERTIBLE GLOBAL SICAV, RD H-USD shares (FR0013429412), RC H-USD shares (FR0013429396), RC H-HKD shares (FR0013429420) RC H-SGD shares (FR0013429438) to change the financial management fees from 1,52% including taxes of net assets excluding UCIs managed by Lazard Frères Gestion to 1,515% including taxes of net assets excluding UCIs managed by Lazard Frères Gestion.

➤ **Effective date: 21/02/2020**

It has been decided to change the name of the benchmark: Refinitiv (formerly Thomson Reuters) Global Focus Convertible Index Total Return.

➤ **Effective date: 19/11/2020**

## CORPORATE GOVERNANCE (CSR) SECTION

### I. List of mandates

Directors' names	Number of offices held	List of offices and functions
Arnaud Brillois <i>Managing Director of Lazard Asset Management</i>	1	Chairman of the SICAV Lazard Convertible Global's Board of Directors
Jean-Jacques de Gournay <i>Managing Director of Lazard Frères Gestion SAS</i>	5	Chairman and Chief Executive Officer of Norden Family Board Member of: <ul style="list-style-type: none"> <li>• Lazard Small Caps Euro</li> <li>• Lazard Equity SRI</li> <li>• Lazard Funds (Lazard Credit Opportunities Sub-Fund)</li> <li>• Lazard Convertible Global</li> </ul>
Arnaud Laforge	1	<ul style="list-style-type: none"> <li>• Member of the Board of Directors of Lazard Convertible Global</li> </ul>
Colin Faivre <i>Vice President of Lazard Frères Gestion SAS</i>	3	<ul style="list-style-type: none"> <li>• Director of the SICAVs Lazard Convertible Global, Lazard Multi Assets (SICAV with sub-funds)</li> <li>• Board member and Chief Executive Officer of the SICAV Lazard Alpha Allocation</li> </ul>
Geneviève Werner	2	<ul style="list-style-type: none"> <li>• Member of the Board of Directors of Lazard Convertible Global. Member of the Board of Directors of Conseil Plus Gestion</li> </ul>
Jean-Luc Chauchard <i>Vice President of Lazard Frères Gestion SAS</i>	1	Member of the Board of Directors of Lazard Convertible Global
Paul Castello <i>Managing Director of Lazard Frères Gestion SAS</i>	5	CEO and board member of the SICAV Lazard Convertible Global Member of the Boards of Directors of the SICAVs: <ul style="list-style-type: none"> <li>• Lazard Euro Short Duration</li> <li>• Lazard Equity SRI</li> <li>• Norden Small</li> <li>• Lazard Funds (Lazard Credit Opportunities Sub-Fund)</li> </ul>
Sylvain Mortera	5	<ul style="list-style-type: none"> <li>• Chairman of the SICAV Lazard Small Caps Euro's Board of Directors</li> <li>• Director of:</li> <li>• the SICAV Lazard Convertible Global</li> <li>• the SICAV CAAM Convertibles Euroland</li> <li>• the SICAV CAAM Oblig Internationales</li> <li>• GAREAT</li> <li>• ASSURATOME</li> </ul>
Guilaine Perche <i>Vice President of Lazard Frères Gestion SAS</i>	3	<ul style="list-style-type: none"> <li>• Board member and Chief Executive Officer of the SICAV Multi Assets (SICAV with sub-funds)</li> <li>• Member of the Board of Directors of the SICAVs Lazard Convertible Global, Norden Family</li> </ul>

## II. Directors' fees

<b>Members of the Board of Directors</b>	<b>Directors' fees paid by the SICAV</b>
Arnaud Brillois <i>Managing Director of Lazard Asset Management</i>	0
Matthieu Grouès <i>Managing Director of Lazard Frères Gestion SAS</i>	0
Lazard Frères Gestion SAS represented by <i>François-Marc Durand, Chairman</i>	0
Jean-Jacques de Gournay <i>Managing Director of Lazard Frères Gestion SAS</i>	0
Arnaud Laforge	€ 1.600
Colin Faivre <i>Vice President of Lazard Frères Gestion SAS</i>	0
Geneviève Werner	€ 1.600
Jean-Luc Chauchard <i>Vice President of Lazard Frères Gestion SAS</i>	0
Paul Castello <i>Managing Director of Lazard Frères Gestion SAS</i>	0
AGPM VIE represented by Didier Rigaut	€ 1.600
Caisse de Retraite des Notaires Represented by Jean-Paul Muller	€ 1.600
Sylvain Mortera	€ 1.600
Guilaine Perche <i>Vice President of Lazard Frères Gestion SAS</i>	0
La France Mutualiste represented by Mr Boris Jacquet	€ 1.600
Marc Wendling	€ 1.600

## III. Agreements covered by Article L.225-37-4 para.2 of the French Commercial Code (Code de commerce)

The SICAV was not informed of the conclusion of any agreements covered by Article L.225-37-4 para.2 of the French Commercial Code during the financial year ended October 31st, 2020.

## IV. Table of currently valid delegations of powers granted by the shareholders' meeting, as stipulated in Article L.225-37-4 para.3 of the French Commercial Code

No delegation of authority pursuant to Article L.225-37-4 paragraph 3 of the French Commercial Code was granted or was ongoing during the financial year ended October 31st, 2020.

## V. Method of operation of the general management

The Board of Directors decided to separate the functions of Chairman of the Board of Directors from that of Chief Executive Officer.

### 3. MANAGEMENT REPORT

#### PERFORMANCE

##### *Group of unhedged EUR shares:*

- The performance of Lazard Convertible Global PC EUR shares is: **+17,63%**.
- The performance of Lazard Convertible Global RC EUR shares is: **+16,86%**.
- The performance of Lazard Convertible Global TC EUR shares is: **+17,61%**.
- The performance of Lazard Convertible Global K shares is: **+17,63%**.
- The performance of Lazard Convertible Global PD shares is: **+17,63%** (of which 1,05% of dividends relating to the allocation of distributable sums detached on 18/02/2020).
- The performance of Lazard Convertible Global RD EUR shares is: **+16,85%** (of which 0,77% of dividends relating to the allocation of distributable sums detached on 18/02/2020).

The benchmark's performance (Refinitiv/Thomson Global Focus Conv EUR) over the period was: **+11,56%**.

##### *Group of hedged EUR shares:*

- The performance of Lazard Convertible Global PC H EUR shares is: **+19,96%**.
- The performance of Lazard Convertible Global RH EUR shares is: **+19,17%**.
- The performance of Lazard Convertible Global PD H EUR shares is: **+19,97%** (of which 1,11% of dividends relating to the allocation of distributable sums detached on 18/02/2020).
- The performance of Lazard Convertible Global TH shares is: **+19,94%**.

The benchmark's performance (Refinitiv/Thomson Global Focus Conv Hedged EUR) over the period was: **+14,15%**.

##### *Unhedged USD shares:*

- The performance of Lazard Convertible Global PC USD shares is: **+22,82%**.
- The performance of Lazard Convertible Global RD USD shares is: **+21,13%** (of which 0,01% of dividends relating to the allocation of distributable sums detached on 18/02/2020).
- The performance of Lazard Convertible Global RC USD shares is: **+22,00%**.

The benchmark's performance (Refinitiv/Thomson Global Focus Conv USD) over the period was: **+16,48%**.

##### *Hedged USD shares:*

- The performance of Lazard Convertible Global PC H USD shares is: **+22,41%**.
- The performance of Lazard Convertible Global RC H USD shares is: **+21,65%**.
- The performance of Lazard Convertible Global RD H USD shares is: **+21,63%** (of which 0,35% of dividends relating to the allocation of distributable sums detached on 18/02/2020).

The benchmark's performance (Refinitiv/Thomson Global Focus Conv Hedged USD) over the period was: **+15,67%**.

##### *Hedged HKD shares:*

- The performance of Lazard Convertible Global RC H HKD shares is: **+21,67%**.

The benchmark's performance (Refinitiv/Thomson Global Focus Conv Hedged HKD) over the period was: **+16,15%**.

##### *Hedged SGD shares:*

- The performance of Lazard Convertible Global RC H SGD shares is: **+20,73%**.

The benchmark's performance (Refinitiv/Thomson Global Focus Conv Hedged SGD) over the period was: **+15,36%**.

*Performances vary over time and past performance is no guarantee of the Fund's future results.*

***Hedged CHF shares:***

- **The performance of Lazard Convertible Global PC H CHF shares is: +19,51%.**

The benchmark's performance (Refinitiv/Thomson Global Focus Conv Hedged CHF) over the period was: +14,05%.

***Unhedged GBP shares:***

- **The performance of Lazard Convertible Global TC GBP shares is: +22,89%.**
- **The performance of Lazard Convertible Global TD GBP shares is: +21,85%** (of which 0,35% of dividends relating to the allocation of distributable sums detached on 18/02/2020).

The benchmark's performance (Refinitiv/Thomson Global Focus Conv GBP) over the period was: +16,57%.

***Hedged GBP Shares:***

- **The performance of Lazard Convertible Global PC H GBP shares created on 21/02/2020 is: +10,93%.**

The benchmark's performance (Thomson Global Focus Conv Hedged GBP) over the period (since inception) was: +6,47%.

*Performances vary over time and past performance is no guarantee of the Fund's future results.*

## **ECONOMIC ENVIRONMENT**

### **Economy**

While the dissipation of Sino-American trade tensions had allowed the world economy to begin a recovery in the second half of 2019, this movement was abruptly halted by the outbreak of the coronavirus epidemic in the first quarter of 2020. The epidemic, which was initially limited to China, then turned into a pandemic. To contain it, many countries adopted lockdown measures and closed their borders to varying degrees, leading to a drastic economic and financial shock. This context has led central banks and public authorities to take support measures on an unprecedented scale. The improvement in the health situation enabled a gradual lifting of restrictions from mid-February in China and from the end of April in the United States and Europe, enabling a strong rebound in global activity from May onwards. The process of reopening the US economy was interrupted by a resumption of the epidemic between mid-June and end-July. In Europe, the end of the lockdown was followed by a resumption of the epidemic from mid-August, leading to new targeted and localised restriction measures.

In the United States, GDP fell by 9,0% year-on-year in Q2 2020. The composite PMI rose from 51,0 to 54,3 over twelve months, with a low of 27,0 in April. The unemployment rate rose from 3,7% to 7,9% with a peak of 14,7% in April. Consumption fell by 3,2% year-on-year and the savings rate reached 14,1% of disposable income in September. Inflation slowed from +1,7% to +1,3% in headline terms and from +2,4% to +1,7% excluding food and energy. The Federal Reserve announced a raft of support measures: a cumulative cut in its key rate by 150 basis points to 0%-0,25%, an unlimited purchasing programme for Treasuries and mortgage-backed securities, a programme of loans for businesses and local authorities. In September, Jerome Powell said that the Fed would tolerate inflation in excess of 2% to compensate for periods of lower inflation. US Congress adopted an unprecedented fiscal stimulus plan equivalent to 10,7% of GDP.

In the Eurozone, GDP declined by -14,7% year-on-year in Q2 2020. The decline was more pronounced in countries with the strictest lockdown measures: -18,9% in France, -18,0% in Italy, -21,5% in Spain and -11,3% in Germany. The Eurozone composite PMI rose from 50,1 to 50,4 over twelve months, with a low of 13,6 in April. The unemployment rate in the Eurozone hit a record low of 7,2% in March before rising gradually to 8,1% in August. Inflation slowed from +1,7% to -0,3% in headline terms and from +1,0% to +1,7% excluding food and energy. The ECB announced a €120bn increase in its asset purchase programme (APP), a new €1 350bn purchase programme (PEPP) and an increase in its TLTRO loans. In July, EU countries reached an agreement on a European recovery plan of €750

billion, equivalent to 5,4% of GDP.

In China, GDP grew by 3,2% year-on-year in Q3 2020. The Caixin composite PMI rose from 51,9 to 54,5 year-on-year, with a low of 27,5 in February. In August, industrial production increased by +5.6% year-on-year, investment by +9.3% and retail sales by +0.5%. The unemployment rate rose from 5,2% to 5,6% with a peak of 6,2% in February. Year-on-year inflation slowed from +3.0% to +2.4% in headline terms and from +1.5% to +0.5% excluding food and energy. The Chinese central bank lowered its key interest rate by 35 basis points to 2,95% and reduced the level of mandatory reserves for large banks by 100 basis points to 12,50%. The government announced support measures amounting to 4,8% of GDP.

## **Markets**

Equities had ended 2019 well, supported by the resumption of activity and the reduction of uncertainties relating to the trade war and Brexit. Sentiment began to deteriorate at the end of January 2020, after the implementation of lockdown measures in China. The markets collapsed from mid-February when the epidemic began to spread outside China. The movement was extremely drastic and very rapid, with the Euro Stoxx losing almost 40% in just one month.

The rapid action by central banks and public authorities led to a stabilisation in mid-March before the markets bounced back strongly in the second quarter of 2020,, driven by the gradual lifting of restrictive measures in Europe and the United States, the absence of a resumption of the epidemic in countries that had eased their lockdown measures and the strengthening of monetary and fiscal support measures.

In the third quarter, equities were initially boosted by the publication of better-than-expected economic figures, hopes of new measures to stimulate activity and advances in the search for a COVID-19 vaccine. They fell from early September on the back of a drop in US technology shares and concerns about further lockdowns in Europe and amid political uncertainty in the US.

In the end, year-on-year, the MSCI World index in dollars was up +8,5% and the S&P 500 in dollars was up +13,0%. The Euro Stoxx in euros fell by -6,1%.

Government bond yields fell in the United States. The 10-year Treasury yield fell from 1,66% to 0,68%, with an all-time low of 0,54% on March 10th. The German 10-year government bond yield rose from -0,57% to -0,52% over the same period. Peripheral countries' credit spreads against Germany were virtually stable in Italy (-1 basis point), Spain (+5 basis points) and Portugal (+5 basis points). Greek yields tightened by 37 basis points.

In the European credit segment, credit margins widened significantly in the first quarter of 2020 before tightening sharply. According to the ICE Bank of America indices, they rose from 111 basis points to 118 basis points year-on-year for high-quality issuers, with a high of 234 in early April, and from 366 basis points to 472 basis points for high-yield issuers, with a high of 866 in late March.

On the foreign exchange market, the euro appreciated by +7,5% against the dollar, by +5,0% against the yen and by +2,3% against the pound sterling. It depreciated 0,7% against the Swiss franc. Emerging currencies fell on average by -9.6% against the dollar, according to the JPMorgan index.

The price of a barrel of Brent fell from \$63 to \$42, with a low point of \$19 on April 21st. From the end of January, fears of a decline in global demand triggered a downward movement. Oil prices collapsed in March after Russia refused to support OPEC in a coordinated reduction in oil production. An agreement was finally reached on April 12.

## **MANAGEMENT POLICY**

During this financial year, the fund's PC EUR share outperformed its benchmark index (+17,63% versus +11,56% for the benchmark index). Our selection of securities accounts for most of the fund's outperformance over the period. In the US, our selection of securities in the technology sector helped relative performance, especially our

exposure to companies benefiting from a broad-based home working environment. Our e-commerce securities and our selection in the automotive sector have also made a strong positive contribution to relative performance since the beginning of the year. In Europe, our selection in the industrials, semiconductors and consumer discretionary sectors also had a positive relative impact. Our exposure to the aerospace industry and our underexposure to food retailing made a negative contribution in relative terms over the period. Our active management of equity exposure also contributed positively: during the pronounced sector rotation in late 2019, we took profits on technology and then on the luxury sectors from January onwards when Covid-19 first appeared in Asia. We reduced our equity exposure during January and February until reaching an underexposure against the benchmark in mid-March. After the sharp fall in the equity markets on 16 March, we increased the fund's equity exposure to a higher level than that of the index. Despite the across-the-board fall in equity markets, active equity exposure management provided both absolute and relative performance during the first quarter. We then increased our equity overexposure during the second quarter by focusing on the semiconductor sector as well as on companies that benefited from a broad-based homeworking environment (particularly some technology sub-sectors and e-commerce). In April, we returned to the European luxury sector as China showed signs of recovery. At the end of the period, we increased our exposure to sectors directly affected by the Covid-19 crisis and with strong recovery potential, in particular airlines, energy and cruise lines. Our equity overexposure in the US particularly benefited the relative performance over the period. US and European interest rates eased significantly over the period, which benefited the fund's absolute and relative performance. Currency exposure had a slightly negative impact on the relative performance as the euro appreciated against the dollar.

See monthly comments below:

#### **November 2019**

In November 2019, the Lazard Convertible Global SICAV generated a performance of 1,83% against 2,32% for its benchmark index, the Thomson Reuters Global Focus Convertible in euro. The fund's equity exposure increased to 50,8%, while that of its benchmark rose to 45,9%. Modified duration was higher than that of the benchmark at 2,44 against 2,21. Our selection of securities in the European apparel sector and global e-commerce platforms benefited the fund in relative terms, while the healthcare sector proved costly due to specific M&A rumours for a benchmark security. Our equity overexposure had a positive impact while modified duration had a slightly negative impact in relative terms. Over the month, we increased our equity exposure to Asia to the same level as the index by increasing our exposure to China, particularly in the cyclical consumption sector. In the US, we reduced our exposure to high equity exposure securities, notably software/cloud (Workday, ServiceNow), in favour of communications/media securities that had attractive structures after the rotation. We sold Intel after the announcement of an early recall of the issue and added more convex semiconductor securities (ON semiconductor and STMicroelectronics).

Following good quarterly reports from companies in the convertible bond universe, particularly mid-cap and growth companies in the US, we believe that the strong rotation seen since September will fade. During the month, we remained overexposed to the dollar and Swiss franc versus all other currencies.

#### **December 2019**

In December 2019, the Lazard Convertible Global SICAV recorded a performance of 0,90% against 0,93% for its benchmark index, the Thomson Reuters Global Focus Convertible in euro. The portfolio's equity exposure fell slightly to 50,1%, compared with a slight increase to 46,5% for the benchmark. Modified duration remained stable, while remaining higher than that of the benchmark, at 2,44 versus 2,20. Our selection of securities in US car manufacturers, the French luxury goods sector and the European aerospace industry benefited the fund in relative terms. The healthcare sector also had a positive impact following rumours of specific mergers and acquisitions on a benchmark security that were eventually dismissed. In the United States, our software securities and our underexposure to high-leverage energy companies had a negative impact in relative terms. Our underexposure to Chinese semiconductors also proved costly. Our overexposure to equities against the benchmark had a positive impact in relative terms, while our modified duration had a slightly negative impact. During the month, we reduced our exposure to US software and continued to increase our equity exposure in China, particularly in the cyclical consumption sector. We increased in the energy and tyre manufacturing sectors in Europe (Total and Michelin). During the month, we remained overexposed to the dollar and Swiss franc versus all other currencies.

### January 2020

In January 2020, the Lazard Convertible Global SICAV generated a performance of 3,48% compared with 2,80% for its benchmark index, the Thomson Reuters Global Focus Convertible in euro. The fund's equity exposure rose slightly to 52,0%, while that of its benchmark fell to 42,7%. Modified duration rose while remaining higher than that of the benchmark at 2,68 versus 2,28. In the United States, our selection of securities in car manufacturers, banks and software benefited the fund in relative terms. Our selection of securities in the Chinese communications sector also had a positive relative impact. Our exposure to Asia and our underexposure to Chinese semiconductors proved costly in relative terms. After falling sharply last year, Wirecard, which was absent from the fund and is included in the index, bounced back in January on announcements of new appointments to head the company, which had a negative impact in relative terms. Our equity overexposure against the index had a positive impact in relative terms. The Fund's modified duration also had a positive impact in relative terms, as 5-year swap rates eased over the period. During the month, we reduced our exposure to consumer discretionary in Europe (Kering, LVMH) due to risks related to the spread of the coronavirus. We took profit in the US automotive sector and reduced our exposure to semiconductors in Europe. We sold some low-delta securities that were close to maturity in Japan and Europe. We increased our exposure to US healthcare (DNA analysis, biopharma), slightly increased our exposure to technology (software, LED manufacturers) and e-commerce. We increased our exposure to Asia by buying convex education sector securities in China. We also increased our exposure to energy in Europe. During the month, we remained overexposed to the dollar and Swiss franc versus all other currencies.

### February 2020

In February 2020, the Lazard Convertible Global SICAV achieved a performance of -0,71% against -0,77% for its benchmark index, the Thomson Reuters Global Focus Convertible in euro. The fund's equity exposure was significantly reduced over the period, standing at 41,1% against a benchmark at 38,3%. Modified duration rose while remaining higher than that of the benchmark at 2,86 versus 2,28. In the United States, our selection of securities in car manufacturers, the pharmaceutical industry, electronic payment solutions and education in China benefited the fund in relative terms, while US semiconductors, communication services and European industry proved costly in relative terms. Our overexposure to equities versus the benchmark had a negative impact in relative terms, as global equity markets fell during the month due to the risks associated with the spread of the coronavirus. Our modified duration, higher than the benchmark, had a positive impact in relative terms, as 5-year swap rates eased over the period. During the month, we took profits on the US automotive sector and increased our exposure to software, cloud and e-commerce. We increased our exposure to social networks and the sportswear sector in China, as well as energy and home meal delivery in Europe. The adjustments made to the portfolio since the beginning of the epidemic have helped keep the fund outperforming its benchmark since the beginning of the year.

During the month, we remained overexposed to the dollar and Swiss franc versus all other currencies.

### March 2020

In March 2020, the Lazard Convertible Global SICAV generated a performance of -8,91% against -8,96% for its benchmark index, the Thomson Reuters Global Focus Convertible in euro. The Fund's equity exposure was actively managed over the period: during the first half of the month, the equity exposure was reduced to below the benchmark and raised to above-benchmark levels after the sharp fall in the equity markets on March 16th. The fund's equity exposure was at 37,7% against a benchmark index at 34,2%. The active management of equity exposure benefited the fund's performance. Modified duration decreased slightly while remaining higher than that of the benchmark at 2,81 versus 2,49. Our overexposure to interest rates has also benefited the fund in relative terms. Our selection of securities in energy, particularly the absence of highly leveraged oil-related companies in the United States, as well as our underexposure to Chinese real estate had a positive impact in relative terms. Our selection of securities in the semiconductor and banking sectors in the US had a negative impact in relative terms. The fund benefited in relative terms from the widening credit spreads in the United States and Europe, as the portfolio had less exposure to credit risk than its benchmark. During the month, we significantly reduced our exposure to online travel booking websites and sold our exposure to a company in the events sector and an online furniture retailer. We increased our exposure to software, IT security and the cloud.

During the month, we remained overexposed to the dollar and Swiss franc versus all other currencies.

#### **April 2020**

In April 2020, the Lazard Convertible Global SICAV generated a performance of +7,39% against +6,46% for its benchmark index, the Thomson Reuters Global Focus Convertible in euro. The Fund's equity exposure increased significantly over the period and is currently at 57,0% versus 51,1% for its benchmark. The equity market rebound had a positive impact on absolute and relative performance, thanks to the equity overexposure restored during the second half of March. Modified duration decreased slightly while remaining higher than that of the benchmark, at 2,68 versus 2,27. Our overexposure to interest rates slightly benefited the fund in relative terms. The tightening of credit spreads in the United States and Europe benefited the fund in absolute terms, but to a lesser extent than the benchmark index as the portfolio had less credit risk exposure. Our selection of securities in the US automotive sector, semiconductors, e-commerce, US banks and software had a positive impact in relative terms. Our underexposure to a specific security in online furniture sales and to health product manufacturers in the United States had a negative impact in relative terms. During the month, we reduced our exposure to the European aerospace sector, entertainment services, chemicals and mass retail. We increased our exposure to semiconductors in the US and Europe, US e-commerce, cloud and software, streaming services and mobile payment solutions. During the month, we remained overexposed to the dollar and Swiss franc versus all other currencies.

#### **May 2020**

In May 2020, the Lazard Convertible Global SICAV generated a performance of +4,69% against +3,94% for its benchmark index, the Thomson Reuters Global Focus Convertible in euro. The fund's equity exposure increased over the period and is currently 63.7% versus 56.6% for its benchmark. Our equity overexposure had a positive impact on relative performance. Modified duration decreased while remaining higher than that of the benchmark, at 2.20 versus 1.97. Our interest rate overexposure had a neutral impact in relative terms. The tightening of credit spreads in the US and Europe benefited the fund in absolute terms and had a slightly positive impact in relative terms. Our selection of securities accounted for most of the outperformance this month: our e-commerce securities in the US and Latin America, web design platforms, software and IT security in the US had a positive impact in relative terms. Our selection of securities in Chinese social networks and our underexposure to a digital content provider and an online education platform in the US had a negative impact. During the month, we increased our exposure to US e-commerce, online accommodation booking websites, and healthcare (telemedicine company). We also switched out of a Chinese car retailer into a new, more convex issue from the same company. During the month, we remained overexposed to the dollar and Swiss franc versus all other currencies.

#### **June 2020**

In June 2020, Lazard Convertible Global achieved a return of +3,64% compared with +1,98% for its benchmark index, the Thomson Reuters Global Focus Convertible index in euros. The fund's equity exposure remained stable over the period and is currently 63,3% versus 57,4% for its benchmark. Our equity overexposure had a positive impact on relative performance. The fund's modified duration fell slightly while remaining slightly higher than the benchmark, at 2,13 versus 2,06. Our interest rate exposure had a neutral impact in relative terms. The tightening of credit spreads in the United States and Europe benefited the fund in absolute terms and had a neutral impact in relative terms. Our selection of securities accounts for most of the outperformance this month: of our top five contributors, four are outside the index. Our US e-commerce and Chinese social media securities had a strongly positive impact in relative terms. Our US banking securities and our underweight exposure to European real estate had a slightly negative impact. During the month, we reduced our exposure to the internet and biotech in China and to payment services in Europe. We increased our exposure to investment grade issuers in energy and airlines. During the month, we remained overexposed to the dollar and Swiss franc versus all other currencies.

#### **July 2020**

In July 2020, Lazard Convertible Global achieved a return of +0,79% compared with -0,44% for its benchmark index, the Thomson Reuters Global Focus Convertible index in euros. The fund's equity exposure remained stable over the period and is currently 63,0% versus 57,3% for its benchmark. Our equity overexposure had a positive impact on relative performance. The fund's modified duration increased slightly while remaining slightly higher than the benchmark, at 2,22 versus 2,10. Our interest rate exposure had a neutral impact in relative terms. The tightening of credit spreads in the United States and Europe benefited the fund in absolute terms and had a

neutral impact in relative terms. Our selection of securities accounted for most of the outperformance during the month: seven of our ten best performers are absent from the benchmark. Our US automotive and global e-commerce and technology securities had a strong positive impact in relative terms. Social networks in China, airlines in the United States, consumer discretionary in Europe and energy had a negative impact this month. During the month, we reduced our exposure to online retailing in the United States as well as semiconductors. We increased our exposure to Chinese apparel, US online travel services, IT security and energy and investment grade airlines. We added four new positions to the portfolio in the healthcare, industrials and biotechnology sectors. During the month, we remained overexposed to the dollar and Swiss franc versus all other currencies.

#### **August 2020**

In August 2020, the Lazard Convertible Global SICAV generated a performance of +2,41% against +1,70% for its benchmark index, the Thomson Reuters Global Focus Convertible in euro. The fund's equity exposure increased slightly over the period and is currently at 64,3% versus 57,8% for the benchmark. Our equity overexposure had a positive impact on relative performance. Modified duration remained stable, while remaining slightly higher than that of the benchmark, at 2,24 versus 2,11. Our interest rate exposure had a neutral impact in relative terms. The tightening of credit spreads in the United States and Europe benefited the fund in absolute terms and had a neutral impact in relative terms. Our selection of securities accounted for most of the fund's outperformance this month. Our US automotive, mobile payment services, airlines and e-commerce securities had a strong positive impact in relative terms. Our underexposure to Chinese real estate and European food retailing had a negative impact this month. During the month, we reduced our exposure to software in the US and retail in Europe. We increased our exposure to e-commerce, energy and added five new positions in the airline, hotel, cruise, entertainment and transportation sectors. As a result, the number of securities held has increased temporarily as we build new position. During the month, we remained overexposed to the dollar and Swiss franc versus all other currencies.

#### **September 2020**

In September 2020, Lazard Convertible Global achieved a return of +0,53% compared with +0,83% for its benchmark index, the Thomson Reuters Global Focus Convertible index in euros. The fund's equity exposure fell slightly over the period and is currently at 61,9% versus 55,4% for the benchmark. Our equity overexposure had a negative impact on relative performance in a context of falling equity markets in the US and Europe. Modified duration remained stable, in line with the benchmark, at 2,23 versus 2,21. Our interest rate exposure had a neutral impact in relative terms. The widening of credit spreads in the US and Europe cost the fund in absolute terms and had a slightly positive impact in relative terms due to our more conservative approach than the benchmark in terms of credit risk. Our US healthcare, real estate and technology securities had a positive impact in relative terms. Our selection of securities in Japan and our automotive and energy sector securities had a negative impact this month. During the month, we reduced our exposure to real estate and mobile payment solutions. We increased our exposure to software/cloud, pharmaceuticals, transportation services and the aerospace industry. During the month, we remained overexposed to the dollar and Swiss franc versus all other currencies.

#### **October 2020**

In October 2020, Lazard Convertible Global achieved a return of +1,17% compared with +0,95% for its benchmark index, the Thomson Reuters Global Focus Convertible index in euros. The fund's equity exposure fell over the period and is currently 59,6% versus 52,0% for its benchmark. Our overexposure to equities had a slightly positive impact despite the decline in global equity markets: the negative impact of our equity overexposure in the US was offset by our underexposure to Europe and our overexposure to Asia. Modified duration remained stable, in line with the benchmark, at 2,23 versus 2,21. Our interest rate exposure had a neutral impact in relative terms. The continued widening of credit spreads in the United States and Europe had a negative impact in absolute terms due to our more conservative approach than the benchmark in terms of credit risk. Our selection of securities in e-commerce and social networks in China and in healthcare in the United States had a strongly positive impact in relative terms. Our US software securities had a negative impact this month. We increased our exposure to tourism and added a new position in European energy. We maintained a neutral exposure to the dollar and a slight overweight to the Swiss franc and Japanese yen against other currencies over the month.



**Main changes in the portfolio during the year**

Securities	Changes ("accounting currency")	
	Purchases	Sales
TESLA 2.375% 15/03/2022	7 282 855,14	163 648 999,92
MICROCHIP TECHNOLOGY 1.625% 15-02-27	63 068 622,34	94 652 999,27
STMICROELECTRONICS NV ZCP 03-07-22	71 253 102,58	75 234 013,76
ETSY 0.125% 01-10-26 CV	27 359 293,67	98 289 437,52
SOUTHWEST AIRLINES 1.25% 01-05-25	123 735 121,29	0,00
PIONEER NATURAL RESOURCES 0.25% 15-05-25	104 657 966,58	0,00
WAYFAIR 1.125% 01-11-24 CV	39 946 466,00	56 226 716,60
MONGODB 0.25% 15-01-26 CV	72 002 810,60	24 127 230,22
ZENDESK 0.25% 15-03-23 CV	40 498 896,77	54 694 965,54
BASF 0.925% 09-03-23 EMTN	3 172 420,96	59 656 637,32

**Transparency of securities financing transactions and the reuse of financial instruments - SFTR - in the accounting currency of the UCI (€)**

The UCI carried out no transactions during the year in the context of the SFTR.

- **EFFICIENT PORTFOLIO MANAGEMENT TECHNIQUE AND DERIVATIVE FINANCIAL INSTRUMENTS**

**a) Exposure through efficient portfolio management techniques and derivative financial instruments**

- **Exposure through efficient management techniques:**
  - o Securities lending:
  - o Securities borrowing:
  - o Repurchase agreements:
  - o Reverse repurchase agreements:
- **Underlying exposure through derivative financial instruments: 2 367 822 826,67**
  - o Currency forwards: 1 790 651 163,15
  - o Futures: 577 171 663,52
  - o Options:
  - o Swap:

**b) Identity of the counterparty or counterparties for efficient portfolio management techniques and derivative financial instruments**

Efficient portfolio management techniques	Derivative financial instruments (*)
	CACEIS BANK, LUXEMBOURG BRANCH

(\*) Excluding listed derivatives

**c) Financial guarantees received by the UCITS to reduce counterparty risk**

Instrument types	Amount in the currency of the portfolio
<b>Efficient portfolio management techniques</b>  . Term deposits . Equities . Bonds . UCITS . Cash (*)  <b>Total</b>	
<b>Derivative financial instruments</b>  . Term deposits . Equities . Bonds . UCITS . Cash  <b>Total</b>	

(\*) The Cash account also includes liquidity from reverse repurchase agreements.

**d) Operating income and expenses related to efficient management techniques**

Operating income and expenses	Amount in the currency of the portfolio
. Income (*)	1 012,38
. Other income	
<b>Total income</b>	<b>1 012,38</b>
. Direct operating expenses	
. Indirect operating expenses	
. Other expenses	
<b>Total expenses</b>	

(\*) Income on securities lending and repurchase agreements

## 4. REGULATORY INFORMATION

- **PROCEDURE FOR SELECTING AND ASSESSING INTERMEDIARIES AND COUNTERPARTIES**

The brokers used by the management company are selected on the basis of various evaluation criteria, covering research, quality of order execution and processing and the range of services offered. The management company's "Broker Committee" validates any updates to the list of authorised brokers. Each investment division (fixed income and equities) reports to the Broker Committee at least twice a year on the evaluation of the services provided by the various brokers and the breakdown of the volume of transactions handled.

The information can be consulted on the management company's website: : [www.lazardfreresgestion.fr](http://www.lazardfreresgestion.fr).

- **BROKERAGE FEES**

Information about brokerage fees is available on the website: [www.lazardfreresgestion.fr](http://www.lazardfreresgestion.fr).

- **EXERCISING VOTING RIGHTS**

The scope and procedures for Lazard Frères Gestion SAS' exercise of the voting rights attached to the securities held in the UCIs managed by it are set out in the guidelines it has drawn up on its voting policy. This document can be consulted on the management company's website: [www.lazardfreresgestion.fr](http://www.lazardfreresgestion.fr).

- **COMMUNICATION OF ENVIRONMENTAL, SOCIAL AND GOVERNANCE CRITERIA**

Lazard Frères Gestion firmly believes that the integration of environmental, social and governance (ESG) criteria in the management of assets provides an additional guarantee in terms of a sustainable economic performance.

In fact, the long-term performance of investments is not limited solely to adherence to the financial strategy, but must also take the company's interactions with its social, economic and financial environment into account.

The incorporation of ESG criteria therefore is a natural component of our investment process.

Our overall approach can be summarised as follows:

- ✓ Rigorous financial analysis of the company covering the quality of assets, financial soundness, projected cash flows and their reinvestment by the company, the strength of economic profits, profit durability, and quality of management.

- ✓ This durability is strengthened by incorporating extra-financial criteria:

- Social criteria: through the development of human capital.
- Environmental criteria: through the prevention of all environmental risks.
- Governance criteria: by respecting the balance between the managerial and shareholder structures so as to prevent potential conflicts of interest and safeguard the interests of minority shareholders.

The intensity and methods by which we incorporate ESG criteria may vary depending on the asset class and investment process involved, but the common objective is to ensure better apprehension of ESG risks that are likely to have a strong impact on the value of a company or a sovereign asset.

Information on ESG criteria is available on the website: [www.lazardfreresgestion.fr](http://www.lazardfreresgestion.fr).

- **CARBON LAW**

**Integration of ESG in the international convertible bond strategy**

The analysis of ESG criteria for each company in our investment universe is an integral part of the management process for convertible bond portfolios. Each investment thesis produced by the convertible bond management team includes a specific analysis on ESG criteria.

The ESG part of our investment thesis is developed according to a sustainability scorecard model. This scorecard is divided into two components (products and operations) and eight criteria (products/services, employees, community, supply chain, clients, resource intensity, resource management and governance).

**Lazard Asset Management Sustainability Scorecard Model:**

Criteria	Score (-5 to+5)	Materiality (High, medium, low)	Justification
<b>Products / Services</b>			
1 Products / Services			
<b>Operations</b>			
<b>Human capital</b>			
2 Human resources			
3 Community			
4 Supply chain			
5 Customers			
<b>Environmental capital</b>			
6 Resource intensity			
7 Resource management			
8 Governance			

The strategy's portfolio management team relies on company reports, non-financial sources, discussions with company management and data from our data provider Sustainalytics to determine, for each criterion, a justification and a score ranging from -5 to +5, on an absolute basis. In addition, the portfolio management team uses Lazard's materiality mapping process to determine the materiality of these criteria to the company depending on its sector.

We believe ESG has an impact on performance at several levels. Companies that demonstrate an advanced understanding and management of ESG issues tend to be better positioned to meet the expectations of new generations of consumers, policy makers and investors, resulting in better performance. We do not prohibit investment in specific sectors, but rather avoid the riskiest companies in all sectors. Our ESG analysis enables us to identify companies where poor management of several ESG factors can have a significant negative impact on financial performance, helping us avoid the riskiest ones.

• **USE OF FINANCIAL INSTRUMENTS MANAGED BY THE MANAGEMENT COMPANY OR AN AFFILIATED COMPANY**

The table of financial instruments managed by the management company or an affiliated company can be found in the notes to the UCI's annual financial statements.

• **SWING PRICING**

In order to protect the UCI's long-term shareholders, a swing factor will be applied to subscriptions and redemptions that have a significant impact on the UCI's outstandings, which may generate costs for shareholders entering and leaving the UCI that would otherwise have been allocated across all shareholders in the UCI. Therefore, if, on a particular NAV calculation date, the total net subscription/redemption orders of investors across all categories of UCI units or shares exceeds a threshold predetermined by the management company on the basis of objective criteria and expressed as a percentage of the net assets in the UCI, the NAV may be adjusted upwards or downwards to take account of the readjustment costs attributable to the net subscription/redemption orders. The NAV of each unit or share category shall be calculated separately, but any adjustment shall have an identical impact, expressed as a percentage, on all of the NAV calculations of each unit or share category in the UCI.

The cost parameters and trigger level shall be determined by the management company and shall be reviewed periodically, and at least every six months. These costs shall be estimated by the management company based on transaction fees, bid/offer spreads and tax charges applicable to the UCI.

Insofar as this adjustment mechanism is linked to the net balance of subscriptions/redemptions within the UCI, it is not possible to accurately predict a given time in the future at which swing pricing will be applied. Consequently, neither is it possible to predict the precise frequency at which the management company will have to make such adjustments, which shall not exceed 1% of the NAV (see prospectus). Investors should be aware that the volatility of the UCI's NAV may not reflect solely that of the securities in the portfolio arising from the application of swing pricing.

- **INFORMATION ON DISTRIBUTED INCOME ELIGIBLE FOR THE 40% ALLOWANCE (FOR DISTRIBUTING UCIs)**

Pursuant to the provisions of Article 41 sexdecies H of the French General Tax Code, income on distributing shares is subject to an allowance of 40%.

- **REMUNERATION**

The fixed and variable remuneration paid during the financial year ended on December 31st, 2019 by the management company to its personnel, pro rata their investment in the management of the AIFs, excluding the management of the UCITS and discretionary mandates, can be obtained on request by post from the UCI legal department of Lazard Frères Gestion, and are indicated in the company's annual report. The total variable remuneration is set by the Lazard Group based on different criteria, including the Lazard Group's financial performance over the past year and taking its results into account. The General Management decides on the total remuneration amount that will be split between the fixed and variable components, complying with the policy to maintain a complete separation between the fixed and variable components. All risks are incorporated into the calculation of the variable remuneration. It is then individualised and determined partly based on the performance of each identified member of staff.

**Population at 31/12/2019: fixed-term and permanent contracts of LFG and LFG-Belgique**  
(therefore excluding interns and apprentices and excluding LFG-Courtage)

Headcount at December 31st, 2019 LFG - LFG-Belgium	Fixed annual remuneration in 2019 in €	Variable remuneration for 2019 (Cash paid in 2020 and deferred in 2020) in euros
174	15 947 054	19 567 356

**"Identified employees"**

Category	Number of employees	Aggregated fixed and variable remuneration 2019 (including deferred) in euros
Senior management	3	4 100 006
Other	48	18 940 465
<b>Total</b>	<b>51</b>	<b>23 040 471</b>

*Note: the amounts are stated excluding charges*

- **OTHER INFORMATION**

The UCI's complete prospectus and the most recent annual and interim reports will be sent out within one week of request in writing by unitholders to:

LAZARD FRERES GESTION SAS  
25, Rue de Courcelles - 75008 Paris, France

[www.lazardfreresgestion.fr](http://www.lazardfreresgestion.fr).



## 5. CERTIFICATION BY THE STATUTORY AUDITOR



**STATUTORY AUDITOR'S REPORT  
ON THE ANNUAL FINANCIAL STATEMENTS  
Financial year ended October 30th, 2020**

**LAZARD CONVERTIBLE GLOBAL**  
UCITS ORGANISED AS A FRENCH OPEN-END INVESTMENT COMPANY (*SOCIÉTÉ  
D'INVESTISSEMENT À CAPITAL VARIABLE*)  
Governed by the French Monetary and Financial Code (*Code monétaire et financier*)

Management company  
LAZARD FRERES GESTION SAS  
25, Rue de Courcelles  
75008 Paris, France

To the shareholders,

**Opinion**

In accordance with the terms of our appointment by the general meeting, we conducted our audit of the accompanying annual financial statements of the LAZARD CONVERTIBLE GLOBAL, as a French open-end investment fund, for the financial year ended October 30th, 2020. These financial statements have been approved by management on the basis of the information available in the evolving context of the COVID-19 crisis.

We certify that the annual financial statements give a true and fair view of the results of the operations for the financial year under review and of the financial position and assets and liabilities of the SICAV at the end of said financial year, in accordance with the accounting rules and principles generally accepted in France.

**Basis of our opinion**

***Audit standards***

We conducted our audit in accordance with the professional standards applicable in France. We believe that our audit has provided us with sufficient relevant information on which to base our opinion. Our responsibilities under these standards are set out in the section entitled "*Statutory auditor's responsibilities concerning the audit of the financial statements*" in this report.

***Independence***

We conducted our audit in accordance with the rules of independence applicable to us on the period from November 1st, 2019 to the date of issue of our report, and in particular we have not provided any services prohibited by the French code of ethics for statutory auditors.

**Basis of our opinions**

*PricewaterhouseCoopers Audit, 63, Rue de Villiers, 92208 Neuilly-sur-Seine Cedex, France  
T: +33 (0) 1 56 57 58 59, F: +33 (0) 1 56 57 58 60, [www.pwc.fr](http://www.pwc.fr)*

Accounting firm registered with the Order of Chartered Accountants of the Paris Ile-de-France region. Member firm of the regional institute of statutory auditors of Versailles (Compagnie régionale de Versailles). French simplified joint stock company (Société par Actions Simplifiée) with capital of €2 510 460. Registered office: 63, Rue de Villiers 92200 Neuilly-sur-Seine, France. Nanterre Trade and Companies Register: 672 006 483 VAT No. FR 76 672 006 483. Siret 672 006 483 00362. APE code 6920 Z. Offices: Bordeaux, Grenoble, Lille, Lyon, Marseilles, Metz, Nantes, Nice, Paris, Poitiers, Rennes, Rouen, Strasbourg and Toulouse.



## LAZARD CONVERTIBLE GLOBAL

In accordance with the provisions of Articles L. 823-9 and R. 823-7 of the French Commercial Code relating to the justification of our assessments, we inform you that the most important assessments we carried out, in our professional judgement, focused on the appropriateness of the accounting principles applied, the reasonableness of significant estimates used, and the presentation of all of the financial statements.

The assessments we have made are part of our audit of the annual financial statements as a whole, prepared under the conditions described above, and the opinion expressed above. We express no opinion on the elements of the annual financial statements taken in isolation.

### **Specific verifications**

We have also performed, in accordance with applicable professional standards in France, the specific verifications required by the laws and regulations.

### ***Information provided in the management report, other financial reports and the annual financial statements addressed to the shareholders***

We have no matters to report regarding the true and fair presentation of the information provided in the management report and in the other documents sent to shareholders on the company's financial position and annual financial statements.

### ***Information on corporate governance***

We certify that the information required under Article L.225-37-4 of the French Commercial Code is provided in the section of the management report on corporate governance.

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## LAZARD CONVERTIBLE GLOBAL

### **Responsibilities of the management and persons charged with governance of the annual financial statements**

It is the management's role to draw up annual financial statements that give a fair and true picture in accordance with French accounting rules and principles and to implement the necessary internal control to be able to provide reasonable assurance that they are free from material misstatement, whether due to fraud or error.

As part of the preparation of the annual financial statements, the management is responsible for assessing the UCI's capacity to continue operating as a going concern, to present in its financial statements, where necessary, information concerning business continuity, and to apply the accounting conventions of a going concern, unless it is planned to liquidate the UCI or terminate its activity.

The annual financial statements have been approved by the management.

### **Statutory auditor's responsibilities concerning the audit of the annual financial statements**

#### ***Audit purpose and process***

Our role is to prepare a report on the annual financial statements and to obtain reasonable assurance that the annual financial statements as a whole are free of material misstatements. Reasonable assurance means a high but not absolute level of assurance that an audit performed in accordance with professional standards is free of material misstatement. Anomalies may stem from fraud or errors and are considered material when it can reasonably be expected that, taken individually or together, they could influence the economic decisions of users of the financial statements.

As stipulated in Article L.823-10-1 of the French Commercial Code, our audit assignment does not consist in guaranteeing the viability or quality of the management of the UCI.

In the context of an audit performed in accordance with professional standards applicable in France, the statutory auditor must exercise its judgement throughout the course of the audit. Moreover:

- It identifies and assesses the risks that the annual financial statements may contain material misstatements, whether from fraud or error, defines and implements audit procedures to resolve these risks, and collects all elements deemed necessary and appropriate in order to give its opinion. The risk of failure to detect a material misstatement resulting from fraud is higher than that resulting from an error because fraud may involve collusion, falsification, deliberate omissions, false statements or by-passing of internal controls;

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## LAZARD CONVERTIBLE GLOBAL

- it takes due note of the internal control relevant to the audit in order to define audit procedures that are appropriate to the circumstances, and not with a view to expressing an opinion on the efficiency of the internal control;
- it assesses the appropriateness of the accounting methods used and the reasonable nature of the accounting estimates made by the management, and the related information provided in the annual financial statements;
- It assesses the appropriateness of the management's application of the accounting policy for a going concern and, based on the information collected, whether there is any significant uncertainty linked to events or circumstances that is likely to call into question the UCI's capacity to continue operating as a going concern. This assessment is based on the information collected up to the date of the report, bearing in mind nevertheless that subsequent circumstances or events could jeopardise the continuity of operation. If the statutory auditor observes the existence of a material uncertainty, it shall draw the attention of the readers of its report to the information provided in the annual financial statements on the subject of this uncertainty, or if this information has not been provided or is not relevant, it shall attach reservations to its certification or shall refuse to certify the accounts;
- it assesses the overall presentation of the annual financial statements and whether they provide a true picture of the underlying operations and events.

Neuilly-sur-Seine, date of electronic signature

*Document authenticated by electronic signature*  
The statutory auditor  
PricewaterhouseCoopers Audit  
Frédéric Sellam



**STATUTORY AUDITOR'S SPECIAL REPORT  
ON REGULATED AGREEMENTS  
Shareholders' meeting to approve the financial statements for the  
financial year ended October 30th, 2020**

**LAZARD CONVERTIBLE GLOBAL**  
UCITS ORGANISED AS A FRENCH OPEN-END INVESTMENT COMPANY  
(*SOCIÉTÉ D'INVESTISSEMENT À CAPITAL VARIABLE*)  
Governed by the French Monetary and Financial Code (*Code monétaire et financier*)

Management company  
LAZARD FRERES GESTION SAS  
25, rue Courcelles 75008 PARIS

To the Shareholders,

In our capacity as statutory auditors of your company, we hereby present to you our report on related party agreements.

We are required to report to you, based on the information with which we have been provided, on the main characteristics and terms, as well as details of the related benefits for the SICAV, of any agreements disclosed to us or that we may have identified during our audit, without being required to comment on their relevance or substance, or to identify any other agreements. It is your responsibility, pursuant to the terms of Article R.225-31 of the French Commercial Code (*Code de commerce*), to assess the benefits of entering into these agreements, prior to approving them.

We are also required, where applicable, to report to you as provided for in Article R. 225-31 of the French Commercial Code on the performance over the past year of any agreements already approved by the shareholders' meeting.

We have performed those checks that we considered necessary in accordance with the professional guidance issued by the national auditing body (*Compagnie nationale des commissaires aux comptes*) relating to this operation.

**AGREEMENTS SUBMITTED FOR THE APPROVAL OF THE SHAREHOLDERS' MEETING**

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We hereby inform you that we have not been advised of any agreement authorised during the past financial year to be submitted to the approval of the shareholders' meeting pursuant to Article L. 225-38 of the French Commercial Code.

**AGREEMENTS ALREADY APPROVED BY THE SHAREHOLDERS' MEETING**

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We hereby inform you that we have not been advised of any agreement already approved by the shareholders' meeting that remained effective during the past financial year.

Neuilly-sur-Seine, date of electronic signature

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*Document authenticated by electronic signature*

The statutory auditor  
PricewaterhouseCoopers Audit  
Frédéric Sellam

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## 6. ANNUAL FINANCIAL STATEMENTS

### - BALANCE SHEET in *euros*

#### ASSETS

	30/10/2020	31/10/2019
<b>Net non-current assets</b>		
<b>Deposits</b>		
<b>Financial instruments</b>	<b>3 852 690 183,46</b>	<b>2 585 932 413,42</b>
<b>Equities and similar securities</b>	<b>139 138 143,05</b>	<b>120 732 311,74</b>
Traded on a regulated or equivalent market	139 138 143,05	120 732 311,74
Not traded on a regulated or equivalent market		
<b>Bonds and similar securities</b>	<b>3 703 197 029,28</b>	<b>2 458 835 894,36</b>
Traded on a regulated or equivalent market	3 703 197 029,28	2 458 835 894,36
Not traded on a regulated or equivalent market		
<b>Debt securities</b>		
Traded on a regulated or equivalent market		
Negotiable debt securities		
Other debt securities		
Not traded on a regulated or equivalent market		
<b>Undertakings for collective investment</b>		
General UCITS and general AIFs aimed at non-professionals and their equivalent in other countries		
Other funds aimed at non-professionals and their equivalent in other countries that are Member States of the EU		
General funds aimed at professional investors and their equivalent in other Member States of the EU and listed securitisation entities		
Other funds aimed at professional investors and their equivalent in other Member States of the EU and unlisted securitisation entities		
Other non-European vehicles		
<b>Temporary securities transactions</b>		
Receivables on securities purchased under repurchase agreements		
Receivables on loaned securities		
Borrowed securities		
Securities sold under repurchase agreements		
Other temporary transactions		
<b>Forward financial instruments</b>	<b>10 355 011,13</b>	<b>6 364 207,32</b>
Transactions on a regulated or equivalent market	10 355 011,13	6 364 207,32
Other transactions		
<b>Other financial instruments</b>		
<b>Receivables</b>	<b>1 828 472 314,07</b>	<b>999 764 869,75</b>
Currency forward exchange transactions	1 790 651 163,15	988 362 394,63
Other	37 821 150,92	11 402 475,12
<b>Financial accounts</b>	<b>63 355 945,51</b>	<b>47 252 568,90</b>
Cash and cash equivalents	63 355 945,51	47 252 568,90
<b>Total assets</b>	<b>5 744 518 443,04</b>	<b>3 632 949 852,07</b>

**LIABILITIES AND SHAREHOLDERS' EQUITY**

	30/10/2020	30/10/2019
<b>Shareholders' equity</b>		
Share capital	3 556 660 227,13	2 631 878 180,38
Undistributed net capital gains and losses recognised in previous years (a)	11 162 806,79	15 940 506,20
Retained earnings (a)	124,37	163,27
Net capital gains and losses for the year (a, b)	354 058 648,55	-8 547 646,91
Net income for the year (a,b)	-7 832 529,95	- 1 917 803,87
<b>Total shareholders' equity*</b>	<b>3 914 049 276,89</b>	<b>2 637 353 399,07</b>
<i>* Sum representing the net assets</i>		
<b>Financial instruments</b>	<b>10 076 837,86</b>	<b>6 794 026,11</b>
<b>Sales of financial instruments</b>		
<b>Temporary securities transactions</b>		
Liabilities on securities sold under repurchase agreements		
Liabilities on borrowed securities		
Other temporary transactions		
<b>Forward financial instruments</b>	<b>10 076 837,86</b>	<b>6 794 026,11</b>
Transactions on a regulated or equivalent market	10 076 837,86	6 794 026,11
Other transactions		
<b>Liabilities</b>	<b>1 820 392 328,29</b>	<b>988 802 426,89</b>
<b>Currency forward exchange transactions</b>	<b>1 811 338 200,49</b>	<b>980 660 448,34</b>
<b>Other</b>	<b>9 054 127,80</b>	<b>8 141 978,55</b>
<b>Financial accounts</b>		
<b>Bank overdrafts</b>		
<b>Borrowings</b>		
<b>Total liabilities and shareholders' equity</b>	<b>5 744 518 443,04</b>	<b>3 632 949 852,07</b>

(a) Including accrued income

(b) Less interim dividends paid for the financial year

- OFF-BALANCE SHEET ITEMS in euros

	30/10/2020	31/10/2019
<b>Hedging transactions</b>		
Commitments on regulated or similar markets		
Commitments on OTC markets		
Other commitments		
<b>Other transactions</b>		
Commitments on regulated or similar markets		
Futures contracts		
BP GBPUSD 1220	51 358,01	
RY EURJPY 1220	193 198 904,69	
EC EURUSD 1220	383 921 400,82	
CME BP GBPUSD 1219		64 166 562,10
CME EC EURUSD 1219		231 610 809,84
CME RY EURJPY 1219		455 274 077,40
Commitments on OTC markets		
Other commitments		

**- INCOME STATEMENT in euros**

	30/10/2020	31/10/2019
<b>Income from financial transactions</b>		
Income from deposits and financial accounts	200 498,59	269 432,59
Income from equities and similar securities	3 649 451,39	5 582 093,82
Income from bonds and similar securities	20 848 802,06	13 174 853,99
Income from debt securities		
Income from temporary purchases and sales of securities	1 012,38	
Income from forward financial instruments		
Other financial income		
<b>Total (1)</b>	<b>24 699 764,42</b>	<b>19 026 380,40</b>
<b>Expenses related to financial transactions</b>		
Expenses related to temporary purchases and sales of securities		1 012,38
Expenses related to forward financial instruments		
Expenses related to financial liabilities	375 321,23	180 894,79
Other financial charges		
<b>Total (2)</b>	<b>375 321,23</b>	<b>181 907,17</b>
<b>Income from financial transactions (1 - 2)</b>	<b>24 324 443,19</b>	<b>18 844 473,23</b>
Other income (3)		
Management fees and depreciation and amortisation (4)	31 006 117,05	20 571 792,27
<b>Net income for the financial year (I. 214-17-1) (1 - 2 + 3 - 4)</b>	<b>-6 681 673,86</b>	<b>-1 727 319,04</b>
Income adjustment for the financial year (5)	-1 150 856,09	-190 484,83
Interim dividends paid on net income for the financial year (6)		
<b>Net income (1 - 2 + 3 - 4 + 5 - 6)</b>	<b>-7 832 529,95</b>	<b>-1 917 803,87</b>

## NOTES TO THE FINANCIAL STATEMENTS

### Accounting rules and principles

The annual financial statements are presented in accordance with French accounting regulation ANC 2017-05 which amends ANC regulation 2014-01 on the chart of accounts for open-end collective investment undertakings.

The general accounting principles apply:

- true and fair view, comparability, business continuity,
- regularity, sincerity,
- prudence,
- consistency of accounting methods from one financial year to the next.

Income from fixed-income securities is recorded on the basis of accrued interest.

Purchases and sales of securities are recorded excluding expenses.

The accounting currency of the portfolio is the euro.

The financial year comprises 12 months.

### Information on the impact of the COVID-19 crisis

These financial statements were approved by the Board of Directors on the basis of available information in the context of the evolving Covid-19 crisis.

### Asset valuation rules

Financial instruments and securities traded on a regulated market are valued at their market price.

**o Shares and similar securities** are valued on the basis of the last known price on their main market.

If applicable, prices are translated into euros using the exchange rate prevailing in Paris on the valuation day (as published by WM Closing).

**o Fixed-income securities:**

Fixed-income securities are for the most part marked to market based on either Bloomberg prices (BGN)® derived from averages of contributed prices, or on those of direct contributors.

There may be a discrepancy between the carrying amounts, valued as indicated above, and the actual disposal prices that would be obtained if a portion of these portfolio assets were to be sold.

**o Bonds and similar instruments** are valued on the basis of the average of the closing prices gathered from several contributors.

Financial instruments whose prices have not been determined on the valuation day or whose prices have been adjusted are valued at their probable trading price under the responsibility of the management company. These valuations and the related supporting documentation will be provided to the statutory auditor during audits.

However, the following instruments are valued using the following specific methods:

**o Negotiable debt securities:**

- **Negotiable debt securities with a residual maturity of more than three months:**

Negotiable debt securities traded in large volumes are valued at market price.

In the absence of significant trading volumes, these securities are valued using an actuarial method, with a benchmark rate plus, where applicable, a margin representative of the issuer's intrinsic characteristics.

Benchmark rate	
Negotiable debt securities in euros	Negotiable debt securities in other currencies
Euribor, OISs and BTFs - 3 - 6 - 9 - 12 months BTANs - 18 months, 2 - 3 - 4 - 5 years	Official key rates in the relevant countries

**- Negotiable debt securities with a residual maturity of three months or less:**

Negotiable debt securities with a residual maturity of three months or less are valued using the straight-line method. However, this method would not be applied if any of these securities were particularly sensitive to market movements.

**O UCIs:**

Units or shares of UCIs are valued at the last known net asset value.

Units or shares of UCIs for which net asset values are published monthly may be valued on the basis of interim net asset values calculated from estimated prices.

**O Temporary purchases and sales of securities:**

Securities purchased under repurchase agreements are valued at their contract price using an actuarial method with a benchmark rate (overnight EONIA, one- or two-week interbank rates, one- to 12-month EURIBOR) corresponding to the term of the contract.

Securities sold under repurchase agreements continue to be valued at their market price. Liabilities on securities sold under repurchase agreements are calculated using the same method as that used for securities purchased under repurchase agreements.

**O Futures and options:**

Futures and options are valued on the basis of intraday trading prices the timing of which is based on that of the valuation of the underlying assets.

Positions taken on the futures or options markets and over the counter are valued at their market price or at the value of the equivalent underlying asset.

**O Financial instruments and securities not traded on a regulated market**

All of the UCI's financial instruments are traded on regulated markets.

**O Valuation methods for off-balance sheet commitments**

Off-balance sheet transactions are valued at the commitment value.

The commitment value for futures contracts is equal to the price (in the SICAV's currency) multiplied by the number of contracts multiplied by the face value.

The commitment value for options is equal to the price of the underlying security (in the SICAV's currency) multiplied by the number of contracts multiplied by the delta multiplied by the face value of the underlying security. The commitment value for swaps is equal to the face value of the contract (in the SICAV's currency).

**Management fees**

Management fees are calculated on each valuation day.

The annual management fee rate is applied to gross assets (equal to net assets before deduction of the day's management fees) less UCIs managed by Lazard Frères Gestion SAS using the following formula:

$$\frac{\text{Gross assets - UCIs managed by Lazard Frères Gestion} \times \text{operating and management fees rate}}{\text{x no. of days between the calculated NAV and the previous NAV} / 365 \text{ (or 366 in a leap year)}}$$

- The SICAV pays the operating fees, which include:

- . financial management;
- . administration and accounting;
- . custody services;
- . other operating fees:
- . statutory auditors' fees;
- . legal notices (Balo, Petites Affiches, etc.) if applicable.

These fees do not include transaction charges.

The fees break down as follows, as set out in the regulations:

<i>Expenses charged to the SICAV</i>	<i>Basis</i>	<i>Rate</i>	
Financial management fees	Net assets excluding UCIs managed by Lazard Frères Gestion SAS	<b>PC EUR shares:</b> Maximum 0,815% incl. taxes <b>RC EUR shares:</b> Maximum 1,465% incl. taxes <b>RD EUR shares:</b> Maximum 1,465% incl. taxes <b>K shares:</b> Maximum 0,815% incl. taxes <b>PD EUR shares:</b> Maximum 0,815% incl. taxes <b>PC USD shares:</b> Maximum 0,815% incl. taxes <b>RC USD shares:</b> Maximum 1,465% incl. taxes <b>RD USD shares:</b> Maximum 1,465% incl. taxes <b>PC H-EUR shares:</b> Maximum 0,865% incl. taxes <b>PD H-EUR shares:</b> Maximum 0,865% incl. taxes <b>PC H-CHF shares:</b> Maximum 0,915% incl. tax <b>PC H-USD shares:</b> Maximum 0,915% incl. taxes <b>RC H-EUR shares:</b> Maximum 1,515% incl. taxes <b>TC EUR shares:</b> Maximum 0,815% incl. taxes <b>TH-EUR shares:</b> Maximum 0,865% incl. taxes <b>TC GBP shares:</b> Maximum 0,815% incl. taxes <b>TD GBP shares:</b> Maximum 0,815% incl. taxes <b>RC H-USD shares:</b> Maximum 1,52% incl. taxes <b>RD H-USD shares:</b> Maximum 1,52% incl. taxes <b>RC H-HKD shares:</b> Maximum 1,52% incl. taxes <b>RC H-SGD shares:</b> Maximum 1,52% incl. taxes	
Administrative fees external to the management company	Net assets	<b>For all share categories:</b> Maximum 0,035% incl. taxes	
Turnover commission (0 to 100% received by the management company and 0 to 100% received by the custodian)	Maximum charge incl. taxes on each transaction	Equities, convertible bonds and similar instruments and foreign exchange	From 0% to 0,25%
		Futures	None
Performance fee	n/a	None	

The method used to calculate retrocession amounts is set out in the sales and marketing agreements.

- If the amount is significant, a provision is recognised in account 617.
- The final amount is recognised upon settlement of invoices after reversal of any provisions.

#### **Allocation of distributable income**

##### ***Definition of distributable income:***

##### ***Net income:***

Net income for the financial year is equal to the amount of interest, arrears, bonuses and prizes, dividends, directors' fees and all other income generated by the securities that make up the portfolio, plus income generated by temporary cash holdings, minus the amount of management fees and borrowing costs. Retained earnings are added, plus or minus the balance of the revenue adjustment account.

##### ***Capital gains and losses:***

Realised capital gains, net of expenses, less realised capital losses, net of expenses, recognised for the financial year, plus any net capital gains of the same kind recognised over previous years that have not been distributed or accumulated, plus or minus the balance of the capital gains adjustment account.

***Allocation of distributable income:***

<i>Share(s)</i>	<i>Allocation of net income</i>	<i>Allocation of net realised capital gains or losses</i>
K shares	Accumulation and/or Distribution and/or Retention as decided by the SICAV	Accumulation and/or Distribution and/or Retention as decided by the SICAV
PC EUR shares	Accumulation	Accumulation
PC H-CHF share	Accumulation	Accumulation
PC H-EUR shares	Accumulation	Accumulation
PD EUR shares	Distribution	Accumulation and/or Distribution and/or Retention as decided by the SICAV
PD H-EUR shares	Distribution	Accumulation and/or Distribution and/or Retention as decided by the SICAV
RC USD shares	Accumulation	Accumulation
RD EUR shares	Distribution	Accumulation and/or Distribution and/or Retention as decided by the SICAV
RD USD shares	Distribution	Accumulation and/or Distribution and/or Retention as decided by the SICAV
R H-EUR shares	Accumulation	Accumulation
PC H-USD shares	Accumulation	Accumulation
PC USD shares	Accumulation	Accumulation
RC EUR shares	Accumulation	Accumulation
RC H-HKD shares	Accumulation	Accumulation
RC H-SGD shares	Accumulation	Accumulation
RC H-USD shares	Accumulation	Accumulation
RD H-USD shares	Distribution	Accumulation and/or Distribution and/or Retention as decided by the SICAV
TC GBP shares	Accumulation	Accumulation
TD GBP shares	Distribution	Accumulation and/or Distribution and/or Retention as decided by the SICAV
TC EUR shares	Accumulation	Accumulation
T H-EUR share	Accumulation and/or Distribution and/or Retention as decided by the SICAV	Accumulation and/or Distribution and/or Retention as decided by the SICAV
PC H-GBP share	Accumulation	Accumulation

▪ **CHANGE IN NET ASSETS *in euros***

	30/10/2020	31/10/2019
<b>Net assets at start of year</b>	<b>2 637 353 399,07</b>	<b>1 742 168 124,20</b>
Subscriptions (including subscription fees retained by the Fund)	2 309 270 938,91	1 492 427 526,84
Redemptions (net of redemption fees retained by the Fund)	-1 555 887 641,47	-721 809 475,10
Realised capital gains on deposits and financial instruments	333 216 936,18	104 821 621,13
Realised capital losses on deposits and financial instruments	-112 061 082,93	-50 982 508,56
Realised capital gains on forward financial instruments	165 725 877,48	26 825 160,04
Realised capital losses on forward financial instruments	-60 148 879,41	-90 188 749,94
Transaction charges	-12 017 966,02	-7 023 811,47
Exchange rate differences	-137 620 499,90	49 729 360,64
Changes in valuation difference of deposits and financial instruments	354 189 528,94	100 408 429,83
Valuation difference for financial year N	480 433 374,08	126 243 845,14
Valuation difference for financial year N-1	-126 243 845,14	-25 835 415,31
Changes in valuation difference of forward financial instruments	2 064 412,38	-3 186 736,45
Valuation difference for financial year N	-100 161,92	-2 164 574,30
Valuation difference for financial year N-1	2 164 574,30	-1 022 162,15
Distribution of prior year's net capital gains and losses	-3 321 571,41	-4 008 996,46
Dividends paid in the previous financial year	-32 501,07	-99 226,59
Net profit/loss for the financial year prior to income adjustment	-6 681 673,86	-1 727 319,04
Interim dividend(s) paid on net capital gains/losses during the financial year		
Interim dividend(s) paid on net income during the financial year		
Other items		
<b>Net assets at end of year</b>	<b>3 914 049 276,89</b>	<b>2 637 353 399,07</b>

• BREAKDOWN OF FINANCIAL INSTRUMENTS BY LEGAL OR ECONOMIC STATUS

	Amount:	%
<b>Assets</b>		
<b>Bonds and similar securities</b>		
Fixed-rate bonds traded on a regulated or similar market	140 253 162,64	3,58
Convertible bonds traded on a regulated or equivalent market	3 562 943 866,64	91,03
<b>Total bonds and similar securities</b>	<b>3 703 197 029,28</b>	<b>94,61</b>
<b>Debt securities</b>		
<b>Total debt securities</b>		
<b>Liabilities</b>		
<b>Sales of financial instruments</b>		
<b>Total sales of financial instruments</b>		
<b>Off-balance sheet items</b>		
<b>Hedging transactions</b>		
<b>Total hedging transactions</b>		
<b>Other transactions</b>		
Currency	577 171 663,52	14,75
<b>Total other transactions</b>	<b>577 171 663,52</b>	<b>14,75</b>

• BREAKDOWN OF ASSET, LIABILITY AND OFF-BALANCE SHEET ITEMS BY INTEREST RATE TYPE

	Fixed rate	%	Variable rate	%	Revisable rate	%	Other	%
<b>Assets</b>								
Deposits								
Bonds and similar securities	3 703 197 029,28	94,61						
Debt securities								
Temporary securities transactions								
Financial accounts							63 355 945,51	1,62
<b>Liabilities</b>								
Temporary securities transactions								
Financial accounts								
<b>Off-balance sheet items</b>								
Hedging transactions								
Other transactions								

**BREAKDOWN OF ASSET, LIABILITY AND OFF-BALANCE SHEET ITEMS BY RESIDUAL MATURITY**

	< 3 months	%	3 months-1 year	%	1-3 years	%	3-5 years	%	> 5 years	%
<b>Assets</b>										
Deposits										
Bonds and similar securities			54 100 653,91	1,38	1 182 984 535,81	30,22	1 703 189 694,10	43,51	762 922 145,46	19,49
Debt securities										
Temporary securities transactions										
Financial accounts	63 355 945,51	1,62								
<b>Liabilities</b>										
Temporary securities transactions										
Financial accounts										
<b>Off-balance sheet items</b>										
Hedging transactions										
Other transactions										

(\*) Forward interest rate positions are presented according to the maturity of the underlying.

**BREAKDOWN OF ASSET, LIABILITY AND OFF-BALANCE SHEET ITEMS BY LISTING OR VALUATION CURRENCY**

	USD		CHF		JPY		Other	
	Amount:		Amount:		Amount:		Amount:	
<b>Assets</b>								
Deposits								
Equities and similar securities	139 138 143,05	3,55						
Bonds and similar securities	2 742 755 554,35	70,07	82 998 346,93	2,12	53 917 966,62	1,38	183 396 760,15	4,69
Debt securities								
UCIs								
Temporary securities transactions								
Receivables	250 991 316,76	6,41	137 155 556,07	3,50	4 884 687,46	0,12	2 041 377,01	0,05
Financial accounts	12 342 808,03	0,32	9 201 166,19	0,24	7 713 871,43	0,20	11 293 884,88	0,29
<b>Liabilities</b>								
Sales of financial instruments								
Temporary securities transactions								
Liabilities	1 369 396 785,60	34,99	52 418 142,96	1,34	1 17 502 563,16	3,00	171 571 437,10	4,38
Financial accounts								
<b>Off-balance sheet items</b>								
Hedging transactions								
Other transactions	383 972 758,83	9,81			193 198 904,69	4,94		

▪ RECEIVABLES AND PAYABLES: BREAKDOWN BY TYPE

	Debit/credit item	30/10/2020
<b>Receivables</b>		
	Forward currency purchases	117 355 795,95
	Receivables on forward currency sales	1 673 295 367,20
	Subscription receivables	3 290 780,82
	Margin cash deposits	13 498 938,22
	Coupons and dividends in cash	1 331 431,88
	Collateral	19 700 000,00
<b>Total receivables</b>		<b>1 828 472 314,07</b>
<b>Liabilities</b>		
	Forward currency sales	1 694 734 083,62
	Payables on forward currency purchases	1 16 604 1 16,87
	Redemptions payable	5 766 604,73
	Fixed management fees	3 287 523,07
<b>Total liabilities</b>		<b>1 820 392 328,29</b>
<b>Total liabilities and receivables</b>		<b>8 079 985,78</b>

▪ **NUMBER OF SECURITIES ISSUED OR REDEEMED**

	In equity	In amounts
<b>K shares</b>		
Shares subscribed during the financial year	260,180	457 121,90
Shares redeemed during the financial year	-308,291	-548 040,3 1
Net balance of subscriptions/redemptions	-48,1 11	-90 918,41
Number of shares outstanding at the end of the financial year	9 423,820	
<b>PC EUR shares</b>		
Shares subscribed during the financial year	276 931,891	431 934 013,24
Shares redeemed during the financial year	-297 558,595	-445 986 172,04
Net balance of subscriptions/redemptions	-20 626,704	-14 052 158,80
Number of shares outstanding at the end of the financial year	466 817,357	
<b>PC H-CHF share</b>		
Shares subscribed during the financial year	5013,133	66 284 381,39
Shares redeemed during the financial year	-2 464,844	-30 493 379,78
Net balance of subscriptions/redemptions	2 548,289	35 791 001,61
Number of shares outstanding at the end of the financial year	8 989,748	
<b>PC H-EUR shares</b>		
Shares subscribed during the financial year	404 534,737	720 994 145,30
Shares redeemed during the financial year	-246 916,308	-439 111 423,99
Net balance of subscriptions/redemptions	157 618,429	281 882 721,31
Number of shares outstanding at the end of the financial year	665 528,805	
<b>PD EUR shares</b>		
Shares subscribed during the financial year	1 434,163	18 909 841,94
Shares redeemed during the financial year	-2 598,079	-33 798 925,25
Net balance of subscriptions/redemptions	-1 163,916	-14 889 083,31
Number of shares outstanding at the end of the financial year	14 703,885	
<b>PD H-EUR shares</b>		
Shares subscribed during the financial year	5 607,779	63 589 236,91
Shares redeemed during the financial year	-4 149,872	-43 463 464,31
Net balance of subscriptions/redemptions	1 457,907	20 125 772,60
Number of shares outstanding at the end of the financial year	13 097,326	
<b>RC USD shares</b>		
Shares subscribed during the financial year	46 526,414	9 688 595,57
Shares redeemed during the financial year	-9 821,574	-2 043 779,40
Net balance of subscriptions/redemptions	36 704,840	7644816,17
Number of shares outstanding at the end of the financial year	45 603,030	

▪ **NUMBER OF SECURITIES ISSUED OR REDEEMED**

	In equity	In amounts
<b>RD EUR shares</b>		
Shares subscribed during the financial year	5 073,959	1 198 044,91
Shares redeemed during the financial year	-1 359,188	-305 450,32
Net balance of subscriptions/redemptions	3 714,771	892 594,59
Number of shares outstanding at the end of the financial year	4 260,771	
<b>RD USD shares</b>		
Shares subscribed during the financial year	3 624,344	758 393,69
Shares redeemed during the financial year	-407,061	-85 156,99
Net balance of subscriptions/redemptions	3 217,283	673 236,70
Number of shares outstanding at the end of the financial year	3 218,283	
<b>R H-EUR shares</b>		
Shares subscribed during the financial year	423 997,127	101 710 341,42
Shares redeemed during the financial year	-165 895,541	-38 059 640,29
Net balance of subscriptions/redemptions	258 101,586	63 650 701,13
Number of shares outstanding at the end of the financial year	613 717,652	
<b>PC H-USD shares</b>		
Shares subscribed during the financial year	5 289,884	5 231 562,74
Shares redeemed during the financial year	-79,034	-73 266,02
Net balance of subscriptions/redemptions	5 210,850	5 158 296,72
Number of shares outstanding at the end of the financial year	5 211,850	
<b>PC USD shares</b>		
Shares subscribed during the financial year	385 834,028	480 520 574,63
Shares redeemed during the financial year	-322 440,875	-395 887 528,63
Net balance of subscriptions/redemptions	63 393,153	84 633 046,00
Number of shares outstanding at the end of the financial year	380 573,646	
<b>RC EUR shares</b>		
Shares subscribed during the financial year	661 221,966	290 099 822,11
Shares redeemed during the financial year	-237 124,050	-102 983 272,59
Net balance of subscriptions/redemptions	424 097,916	187 116 549,52
Number of shares outstanding at the end of the financial year	925 628,642	
<b>RC H-HKD shares</b>		
Shares subscribed during the financial year		
Shares redeemed during the financial year		
Net balance of subscriptions/redemptions		
Number of shares outstanding at the end of the financial year	5,000	

▪ **NUMBER OF SECURITIES ISSUED OR REDEEMED**

	In equity	In amounts
<b>RC H-SGD shares</b>		
Shares subscribed during the financial year	9 951,360	1 409 426,3 1
Shares redeemed during the financial year		
Net balance of subscriptions/redemptions	9 951,360	1 409 426,3 1
Number of shares outstanding at the end of the financial year	9 956,360	
<b>RC H-USD shares</b>		
Shares subscribed during the financial year	90 713,495	17 769 240,21
Shares redeemed during the financial year	-692,266	-142 228,40
Net balance of subscriptions/redemptions	90 021,229	17 627 011,81
Number of shares outstanding at the end of the financial year	90 026,229	
<b>RD H-USD shares</b>		
Shares subscribed during the financial year	6 681,687	1 309 739,83
Shares redeemed during the financial year	-4 306,818	-868 937,15
Net balance of subscriptions/redemptions	2 374,869	440 802,68
Number of shares outstanding at the end of the financial year	2 379,869	
<b>TC GBP shares</b>		
Shares subscribed during the financial year	2 812,523	699 418,04
Shares redeemed during the financial year	-21,000	-4 658,00
Net balance of subscriptions/redemptions	2 791,523	694 760,04
Number of shares outstanding at the end of the financial year	3 777,523	
<b>TD GBP shares</b>		
Shares subscribed during the financial year		
Shares redeemed during the financial year		
Net balance of subscriptions/redemptions		
Number of shares outstanding at the end of the financial year	1,000	
<b>TC EUR shares</b>		
Shares subscribed during the financial year	179 088,430	43 585 711,42
Shares redeemed during the financial year	-79 764,452	-18 336 910,67
Net balance of subscriptions/redemptions	99 323,978	25 248 800,75
Number of shares outstanding at the end of the financial year	166 071,251	
<b>T H-EUR share</b>		
Shares subscribed during the financial year	227 024,865	52 688 101,80
Shares redeemed during the financial year	-16 210,943	-3 689 087,99
Net balance of subscriptions/redemptions	210 813,922	48 999 013,81
Number of shares outstanding at the end of the financial year	257 580,808	

▪ **NUMBER OF SECURITIES ISSUED OR REDEEMED**

	In equity	In amounts
<b>PC H-GBP share</b>		
Shares subscribed during the financial year	3 581,000	433 225,55
Shares redeemed during the financial year	-52,000	-6 319,34
Net balance of subscriptions/redemptions	3 529,000	426 906,21
Number of shares outstanding at the end of the financial year	3 529,000	

▪ **SUBSCRIPTION AND/OR REDEMPTION FEES**

	In amounts
<b>K shares</b>	
Total fees acquired	
Subscription fees acquired	
Redemption fees acquired	
<b>PC EUR shares</b>	
Total fees acquired	
Subscription fees acquired	
Redemption fees acquired	
<b>PC H-CHF share</b>	
Total fees acquired	
Subscription fees acquired	
Redemption fees acquired	
<b>PC H-EUR shares</b>	
Total fees acquired	
Subscription fees acquired	
Redemption fees acquired	
<b>PD EUR shares</b>	
Total fees acquired	
Subscription fees acquired	
Redemption fees acquired	
<b>PD H-EUR shares</b>	
Total fees acquired	
Subscription fees acquired	
Redemption fees acquired	

▪ **SUBSCRIPTION AND/OR REDEMPTION FEES**

	In amounts
<b>RC USD shares</b> Total fees acquired Subscription fees acquired Redemption fees acquired	
<b>RD EUR shares</b> Total fees acquired Subscription fees acquired Redemption fees acquired	
<b>RD USD shares</b> Total fees acquired Subscription fees acquired Redemption fees acquired	
<b>R H-EUR shares</b> Total fees acquired Subscription fees acquired Redemption fees acquired	
<b>PC H-USD shares</b> Total fees acquired Subscription fees acquired Redemption fees acquired	
<b>PC USD shares</b> Total fees acquired Subscription fees acquired Redemption fees acquired	
<b>RC EUR shares</b> Total fees acquired Subscription fees acquired Redemption fees acquired	
<b>RC H-HKD shares</b> Total fees acquired Subscription fees acquired Redemption fees acquired	

▪ **SUBSCRIPTION AND/OR REDEMPTION FEES**

	In amounts
<b>RC H-SGD shares</b> Total fees acquired Subscription fees acquired Redemption fees acquired	
<b>RC H-USD shares</b> Total fees acquired Subscription fees acquired Redemption fees acquired	
<b>RD H-USD shares</b> Total fees acquired Subscription fees acquired Redemption fees acquired	
<b>TC GBP shares</b> Total fees acquired Subscription fees acquired Redemption fees acquired	
<b>TD GBP shares</b> Total fees acquired Subscription fees acquired Redemption fees acquired	
<b>TC EUR shares</b> Total fees acquired Subscription fees acquired Redemption fees acquired	
<b>T H-EUR share</b> Total fees acquired Subscription fees acquired Redemption fees acquired	
<b>PC H-GBP share</b> Total fees acquired Subscription fees acquired Redemption fees acquired	

▪ **MANAGEMENT FEES**

	30/10/2020
<b>K shares</b>	
Guarantee fees	
Fixed management fees	148 607,55
Percentage of fixed management fees	0,85
Variable management fees	
Retrocessions of management fees	
<b>PC EUR shares</b>	
Guarantee fees	
Fixed management fees	6 128 057,23
Percentage of fixed management fees	0,85
Variable management fees	
Retrocessions of management fees	
<b>PC H-CHF share</b>	
Guarantee fees	
Fixed management fees	944 560,10
Percentage of fixed management fees	0,95
Variable management fees	
Retrocessions of management fees	
<b>PC H-EUR shares</b>	
Guarantee fees	
Fixed management fees	9 350 239,82
Percentage of fixed management fees	0,90
Variable management fees	
Retrocessions of management fees	
<b>PD EUR shares</b>	
Guarantee fees	
Fixed management fees	1 630 311,24
Percentage of fixed management fees	0,85
Variable management fees	
Retrocessions of management fees	

▪ **MANAGEMENT FEES**

	30/10/2020
<b>PD H-EUR shares</b>	
Guarantee fees	
Fixed management fees	1 362 937,25
Percentage of fixed management fees	0,90
Variable management fees	
Retrocessions of management fees	
<b>RC USD shares</b>	
Guarantee fees	
Fixed management fees	66 385,10
Percentage of fixed management fees	1,50
Variable management fees	
Retrocessions of management fees	
<b>RD EUR shares</b>	
Guarantee fees	
Fixed management fees	4 508,66
Percentage of fixed management fees	1,50
Variable management fees	
Retrocessions of management fees	
<b>RD USD shares</b>	
Guarantee fees	
Fixed management fees	2 090,58
Percentage of fixed management fees	1,50
Variable management fees	
Retrocessions of management fees	
<b>R H-EUR shares</b>	
Guarantee fees	
Fixed management fees	1 673 159,92
Percentage of fixed management fees	1,55
Variable management fees	
Retrocessions of management fees	

▪ **MANAGEMENT FEES**

	30/10/2020
<b>PC H-USD shares</b>	
Guarantee fees	
Fixed management fees	13 213,70
Percentage of fixed management fees	0,95
Variable management fees	
Retrocessions of management fees	
<b>PC USD shares</b>	
Guarantee fees	
Fixed management fees	3 904 272,73
Percentage of fixed management fees	0,85
Variable management fees	
Retrocessions of management fees	
<b>RC EUR shares</b>	
Guarantee fees	
Fixed management fees	5 180 535,33
Percentage of fixed management fees	1,50
Variable management fees	
Retrocessions of management fees	
<b>RC H-HKD shares</b>	
Guarantee fees	
Fixed management fees	18,71
Percentage of fixed management fees	1,55
Variable management fees	
Retrocessions of management fees	
<b>RC H-SGD shares</b>	
Guarantee fees	
Fixed management fees	6 842,00
Percentage of fixed management fees	1,55
Variable management fees	
Retrocessions of management fees	

▪ **MANAGEMENT FEES**

	30/10/2020
<b>RC H-USD shares</b> Guarantee fees Fixed management fees Percentage of fixed management fees Variable management fees Retrocessions of management fees	  78 266,45 1,55  
<b>RD H-USD shares</b> Guarantee fees Fixed management fees Percentage of fixed management fees Variable management fees Retrocessions of management fees	  4 585,69 1,55  
<b>TC GBP shares</b> Guarantee fees Fixed management fees Percentage of fixed management fees Variable management fees Retrocessions of management fees	  3 839,21 0,85  
<b>TD GBP shares</b> Guarantee fees Fixed management fees Percentage of fixed management fees Variable management fees Retrocessions of management fees	  2,75 1,18  
<b>TC EUR shares</b> Guarantee fees Fixed management fees Percentage of fixed management fees Variable management fees Retrocessions of management fees	  284 962,06 0,85  

▪ **MANAGEMENT FEES**

	30/10/2020
<b>T H-EUR share</b>	
Guarantee fees	
Fixed management fees	218 683,57
Percentage of fixed management fees	0,90
Variable management fees	
Retrocessions of management fees	
<b>PC H-GBP share</b>	
Guarantee fees	
Fixed management fees	37,40
Percentage of fixed management fees	0,03
Variable management fees	
Retrocessions of management fees	

▪ **COMMITMENTS RECEIVED AND GIVEN**

**Guarantees received by the Fund:**

None.

**Other commitments received and/or given:**

None.

▪ **CURRENT VALUE OF SECURITIES HELD TEMPORARILY**

	30/10/2020
Securities held under repurchase agreements Borrowed securities	

	30/10/2020
Financial instruments given as security and retained under their original classification Financial instruments received as security and not recorded on the balance sheet	

	ISIN code	Name	30/10/2020
Equities			
Bonds			
Negotiable debt securities			
UCIs			
Forward financial instruments			
<b>Total group securities</b>			

• **TABLE OF ALLOCATION OF DISTRIBUTABLE INCOME PERTAINING TO NET INCOME**

	30/10/2020	31/10/2019
<b>Remaining amounts to be allocated</b>		
Retained earnings	124,37	163,27
Net income	-7 832 529,95	-1 917 803,87
<b>Total</b>	<b>-7 832 405,58</b>	<b>-1917640,60</b>

	30/10/2020	31/10/2019
<b>K shares</b>		
<b>Appropriation</b>		
Distribution		
Balance brought forward for the financial year		
Accumulation	-15 332,05	3 052,87
<b>Total</b>	<b>-15 332,05</b>	<b>3 052,87</b>

	30/10/2020	31/10/2019
<b>PC EUR shares</b>		
<b>Appropriation</b>		
Distribution		
Balance brought forward for the financial year		
Accumulation	-645 068,92	133 438,64
<b>Total</b>	<b>-645 068,92</b>	<b>133 438,64</b>

	30/10/2020	31/10/2019
<b>PC H-CHF share</b>		
<b>Appropriation</b>		
Distribution		
Balance brought forward for the financial year		
Accumulation	-220421,04	-59 341,57
<b>Total</b>	<b>-220421,04</b>	<b>-59341,57</b>

	30/10/2020	31/10/2019
<b>PC H-EUR shares</b>		
<b>Appropriation</b>		
Distribution		
Balance brought forward for the financial year		
Accumulation	-1 654 526,64	-259 786,50
<b>Total</b>	<b>-1 654 526,64</b>	<b>-259 786,50</b>

	30/10/2020	31/10/2019
<b>PD EUR shares</b>		
<b>Appropriation</b>		
Distribution		34 433,13
Balance brought forward for the financial year		4,13
Accumulation	-164 981,15	0,00
<b>Total</b>	<b>-164 981,15</b>	<b>34 437,26</b>
<b>Information on shares with dividend rights</b>		
Number of shares	14 703,885	15 867,801
Dividend per unit		2,17
<b>Tax credit</b>		
Tax credit attached to the distribution of earnings		61 929,20

	30/10/2020	31/10/2019
<b>PD H-EUR shares</b>		
<b>Appropriation</b>		
Distribution		
Balance brought forward for the financial year		106,85
Accumulation	-21 194,07	-40 165,66
<b>Total</b>	<b>-211 946,07</b>	<b>-40 058,81</b>

	30/10/2020	31/10/2019
<b>RC USD shares</b>		
<b>Appropriation</b>		
Distribution		
Balance brought forward for the financial year		
Accumulation	-67 120,63	-8 092,50
<b>Total</b>	<b>-67 120,63</b>	<b>-8 092,50</b>

	30/10/2020	31/10/2019
<b>RD EUR shares</b>		
<b>Appropriation</b>		
Distribution		
Balance brought forward for the financial year		
Accumulation	-7 100,74	-595,45
<b>Total</b>	<b>-7 100,74</b>	<b>-595,45</b>

	30/10/2020	31/10/2019
<b>RD USD shares</b>		
<b>Appropriation</b>		
Distribution		
Balance brought forward for the financial year		
Accumulation	-5 054,71	-1,06
<b>Total</b>	<b>-5 054,71</b>	<b>-1,06</b>

	30/10/2020	31/10/2019
<b>R H-EUR shares</b>		
<b>Appropriation</b>		
Distribution		
Balance brought forward for the financial year		
Accumulation	-1 134 932,79	-524 183,97
<b>Total</b>	<b>-1 134 932,79</b>	<b>-524 183,97</b>

	30/10/2020	31/10/2019
<b>PC H-USD shares</b>		
<b>Appropriation</b>		
Distribution		
Balance brought forward for the financial year		
Accumulation	-8 839,72	-0,26
<b>Total</b>	<b>-8 839,72</b>	<b>-0,26</b>

	30/10/2020	31/10/2019
<b>PC USD shares</b>		
<b>Appropriation</b>		
Distribution		
Balance brought forward for the financial year		
Accumulation	-421 277,66	69 556,62
<b>Total</b>	<b>-421 277,66</b>	<b>69 556,62</b>

	30/10/2020	31/10/2019
<b>RC EUR shares</b>		
<b>Appropriation</b>		
Distribution		
Balance brought forward for the financial year		
Accumulation	-3012 248,82	-1 265 963,86
<b>Total</b>	<b>-3 012 248,82</b>	<b>-1 265 963,86</b>

	30/10/2020	31/10/2019
<b>RC H-HKD shares</b>		
<b>Appropriation</b>		
Distribution		
Balance brought forward for the financial year		
Accumulation	-9,56	-2,89
<b>Total</b>	<b>-9,56</b>	<b>-2,89</b>

	30/10/2020	31/10/2019
<b>RC H-SGD shares</b>		
<b>Appropriation</b>		
Distribution		
Balance brought forward for the financial year		
Accumulation	-11 033,10	-1,72
<b>Total</b>	<b>-11 033,10</b>	<b>-1,72</b>

	30/10/2020	31/10/2019
<b>RC H-USD shares</b>		
<b>Appropriation</b>		
Distribution		
Balance brought forward for the financial year		
Accumulation	-134 879,78	-2,28
<b>Total</b>	<b>-134 879,78</b>	<b>-2,28</b>

	30/10/2020	31/10/2019
<b>RD H-USD shares</b>		
<b>Appropriation</b>		
Distribution		
Balance brought forward for the financial year		
Accumulation	-3 595,43	-2,28
<b>Total</b>	<b>-3 595,43</b>	<b>-2,28</b>

	30/10/2020	31/10/2019
<b>TC GBP shares</b>		
<b>Appropriation</b>		
Distribution		
Balance brought forward for the financial year		
Accumulation	-782,92	11,53
<b>Total</b>	<b>-782,92</b>	<b>11,53</b>

	30/10/2020	31/10/2019
<b>TD GBP shares</b>		
<b>Appropriation</b>		
Distribution		
Balance brought forward for the financial year		
Accumulation	-0,98	-0,16
<b>Total</b>	<b>-0,98</b>	<b>-0,16</b>

	30/10/2020	31/10/2019
<b>TC EUR shares</b>		
<b>Appropriation</b>		
Distribution		
Balance brought forward for the financial year		
Accumulation	-35 635,33	2 871,28
<b>Total</b>	<b>-35 635,33</b>	<b>2 871,28</b>

	30/10/2020	31/10/2019
<b>T H-EUR share</b>		
<b>Appropriation</b>		
Distribution		
Balance brought forward for the financial year		
Accumulation	-79 652,86	-2 975,49
<b>Total</b>	<b>-79 652,86</b>	<b>-2 975,49</b>

	30/10/2020	31/10/2019
<b>PC H-GBP share</b>		
<b>Appropriation</b>		
Distribution		
Balance brought forward for the financial year		
Accumulation	2 035,32	
<b>Total</b>	<b>2 035,32</b>	

• **TABLE OF ALLOCATION OF DISTRIBUTABLE AMOUNTS PERTAINING TO NET CAPITAL GAINS AND LOSSES**

	30/10/2020	31/10/2019
<b>Remaining amounts to be allocated</b>		
Undistributed net capital gains and losses recognised in previous years	1 1 162 806,79	15 940 506,20
Net capital gains and losses for the year	354 058 648,55	-8 547 646,91
Interim dividends paid on net capital gains/losses for the financial year		
<b>Total</b>	<b>365 221 455,34</b>	<b>7 392 859,29</b>

	30/10/2020	31/10/2019
<b>K shares</b>		
<b>Appropriation</b>		
Distribution		
Undistributed net capital gains and losses		
Accumulation	1 380 249,29	351 899,65
<b>Total</b>	<b>1 380 249,29</b>	<b>351 899,65</b>

	30/10/2020	31/10/2019
<b>PC EUR shares</b>		
<b>Appropriation</b>		
Distribution		
Undistributed net capital gains and losses		
Accumulation	58 071 270,01	15 378 061,09
<b>Total</b>	<b>58 071 270,01</b>	<b>15 378 061,09</b>

	30/10/2020	31/10/2019
<b>PC H-CHF share</b>		
<b>Appropriation</b>		
Distribution		
Undistributed net capital gains and losses		
Accumulation	13 420 864,55	-330 566,52
<b>Total</b>	<b>13 420 864,55</b>	<b>-330 566,52</b>

	30/10/2020	31/10/2019
<b>PC H-EUR shares</b>		
<b>Appropriation</b>		
Distribution		
Undistributed net capital gains and losses		
Accumulation	146 496 153,04	-32 556 895,53
<b>Total</b>	<b>146 496 153,04</b>	<b>-32 556 895,53</b>

	30/10/2020	31/10/2019
<b>PD EUR shares</b>		
<b>Appropriation</b>		
Distribution	3 064 289,63	1 856 691,40
Undistributed net capital gains and losses	22 806 298,30	11 834 711,27
Accumulation		
<b>Total</b>	<b>25 870 587,93</b>	<b>13 691 402,67</b>
<b>Information on shares with dividend rights</b>		
Number of shares	14 703,885	15 867,801
Dividend per unit	208,40	1 17,01

	30/10/2020	31/10/2019
<b>PD H-EUR shares</b>		
<b>Appropriation</b>		
Distribution	2 526 998,08	1 259 617,92
Undistributed net capital gains and losses	16 448 179,85	152 887,73
Accumulation		
<b>Total</b>	<b>18 975 177,93</b>	<b>1 412 505,65</b>
<b>Information on shares with dividend rights</b>		
Number of shares	13 097,326	11 639,419
Dividend per unit	192,94	108,22

	30/10/2020	31/10/2019
<b>RC USD shares</b>		
<b>Appropriation</b>		
Distribution		
Undistributed net capital gains and losses		
Accumulation	720 582,39	32 003,48
<b>Total</b>	<b>720 582,39</b>	<b>32 003,48</b>

	30/10/2020	31/10/2019
<b>RD EUR shares</b>		
<b>Appropriation</b>		
Distribution	15 679,64	846,30
Undistributed net capital gains and losses	71 582,70	1 386,84
Accumulation		4,08
<b>Total</b>	<b>87 262,34</b>	<b>2 237,22</b>
<b>Information on shares with dividend rights</b>		
Number of shares	4 260,771	546,00
Dividend per unit	3,68	1,55

	30/10/2020	31/10/2019
<b>RD USD shares</b>		
<b>Appropriation</b>		
Distribution	12 100,74	1,36
Undistributed net capital gains and losses	45 825,28	2,23
Accumulation		
<b>Total</b>	<b>57 926,02</b>	<b>3,59</b>
<b>Information on shares with dividend rights</b>		
Number of shares	3 218,283	1,00
Dividend per unit	3,76	1,36

	30/10/2020	31/10/2019
<b>R H-EUR shares</b>		
<b>Appropriation</b>		
Distribution		
Undistributed net capital gains and losses		
Accumulation	17 781 190,46	-3 022 648,59
<b>Total</b>	<b>17 781 190,46</b>	<b>-3 022 648,59</b>

	30/10/2020	31/10/2019
<b>PC H-USD shares</b>		
<b>Appropriation</b>		
Distribution		
Undistributed net capital gains and losses		
Accumulation	365 315,32	15,97
<b>Total</b>	<b>365 315,32</b>	<b>15,97</b>

	30/10/2020	31/10/2019
<b>PC USD shares</b>		
<b>Appropriation</b>		
Distribution		
Undistributed net capital gains and losses		
Accumulation	37 924 779,01	8 015 935,24
<b>Total</b>	<b>37 924 779,01</b>	<b>8 015 935,24</b>

	30/10/2020	31/10/2019
<b>RC EUR shares</b>		
<b>Appropriation</b>		
Distribution		
Undistributed net capital gains and losses		
Accumulation	32 337 371,17	4 461 127,71
<b>Total</b>	<b>32 337 371,17</b>	<b>4 461 127,71</b>

	30/10/2020	31/10/2019
<b>RC H-HKD shares</b>		
<b>Appropriation</b>		
Distribution		
Undistributed net capital gains and losses		
Accumulation	101,01	13,78
<b>Total</b>	<b>101,01</b>	<b>13,78</b>

	30/10/2020	31/10/2019
<b>RC H-SGD shares</b>		
<b>Appropriation</b>		
Distribution		
Undistributed net capital gains and losses		
Accumulation	106 834,05	-1,17
<b>Total</b>	<b>106 834,05</b>	<b>-1,17</b>

	30/10/2020	31/10/2019
<b>RC H-USD shares</b>		
<b>Appropriation</b>		
Distribution		
Undistributed net capital gains and losses		
Accumulation	1 256 777,12	15,97
<b>Total</b>	<b>1 256 777,12</b>	<b>15,97</b>

	30/10/2020	31/10/2019
<b>RD H-USD shares</b>		
<b>Appropriation</b>		
Distribution	8 448,53	2,85
Undistributed net capital gains and losses	31 001,51	13,10
Accumulation		0,02
<b>Total</b>	<b>39 450,04</b>	<b>15,97</b>
<b>Information on shares with dividend rights</b>		
Number of shares	2 379,869	5,00
Dividend per unit	3,55	0,57

	30/10/2020	31/10/2019
<b>TC GBP shares</b>		
<b>Appropriation</b>		
Distribution		
Undistributed net capital gains and losses		
Accumulation	70 498,11	3 625,92
<b>Total</b>	<b>70 498,11</b>	<b>3 625,92</b>

	30/10/2020	31/10/2019
<b>TD GBP shares</b>		
<b>Appropriation</b>		
Distribution	3,42	0,70
Undistributed net capital gains and losses	18,18	3,01
Accumulation		
<b>Total</b>	<b>21,60</b>	<b>3,71</b>
<b>Information on shares with dividend rights</b>		
Number of shares	1,00	1,00
Dividend per unit	3,42	0,70

	30/10/2020	31/10/2019
<b>TC EUR shares</b>		
<b>Appropriation</b>		
Distribution		
Undistributed net capital gains and losses		
Accumulation	3 208 254,95	327 034,46
<b>Total</b>	<b>3 208 254,95</b>	<b>327 034,46</b>

	30/10/2020	31/10/2019
<b>T H-EUR share</b>		
<b>Appropriation</b>		
Distribution		
Undistributed net capital gains and losses		
Accumulation	7 052 898,22	-372 930,98
<b>Total</b>	<b>7 052 898,22</b>	<b>-372 930,98</b>

	30/10/2020	31/10/2019
<b>PC H-GBP share</b>		
<b>Appropriation</b>		
Distribution		
Undistributed net capital gains and losses		
Accumulation	-2 109,22	
<b>Total</b>	<b>-2 109,22</b>	

• **TABLE OF THE ENTITY'S INCOME AND OTHER SIGNIFICANT ITEMS OVER THE PAST FIVE FINANCIAL YEARS**

	31/10/2016	31/10/2017	31/10/2018	31/10/2019	30/10/2020
<b>Global net assets in euros</b>	<b>428 134 919,82</b>	<b>935 947 438,24</b>	<b>1 742 168 124,20</b>	<b>2 637 353 399,07</b>	<b>3 914 049 276,88</b>
<b>LAZARD CONVERTIBLE GLOBAL K EUR shares</b>					
Net assets	1 1 675 356,40	13 890 817,11	14 665 062,23	16 268 575,13	19 039 1 15,53
Number of shares	8 813,442	9 140,442	9 295,842	9 471,931	9 423,820
Net asset value per share	1 324,72	1 519,70	1 577,59	1 717,55	2 020,31
Accumulation per share pertaining to net capital gains/losses	52,42	90,49	105,16	37,15	146,46
Accumulation per share pertaining to income	6,83	3,72	0,87	0,32	-1,62
<b>LAZARD CONVERTIBLE GLOBAL PC EUR shares</b>					
Net assets	312 972 768,51	359 465 797,05	555 996 998,73	711 077 568,02	801 035 187,40
Number of shares	278 162,608	278 493,955	414 950,285	487 444,061	466 817,357
Net asset value per share	1 125,14	1 290,74	1 339,91	1 458,78	1 715,94
Accumulation per share pertaining to net capital gains/losses	44,52	76,85	89,31	31,54	124,39
Accumulation per share pertaining to income	5,80	3,15	0,74	0,27	-1,38
<b>LAZARD CONVERTIBLE GLOBAL PC H-CHF share</b>					
Net assets	10 191 154,42	22 399 048,35	59 061 613,61	83 170 888,85	138 722 481,15
Number of shares	970,000	1 795,774	4 768,114	6 441,459	8 989,748
Net asset value per share	10 506,34	12 473,20	12 386,78	12 911,80	15 431,18
Accumulation per share pertaining to net capital gains/losses	164,61	483,14	589,99	-51,31	1 492,90
Accumulation per share pertaining to income	-3,31	16,68	-4,62	-9,21	-24,51

• **TABLE OF THE ENTITY'S INCOME AND OTHER SIGNIFICANT ITEMS OVER THE PAST FIVE FINANCIAL YEARS**

	31/10/2016	31/10/2017	31/10/2018	31/10/2019	30/10/2020
<b>Global net assets in euros</b>	<b>428 134 919,82</b>	<b>935 947 438,24</b>	<b>1 742 168 124,20</b>	<b>2 637 353 399,07</b>	<b>3 914 049 276,88</b>
<b>LAZARD CONVERTIBLE GLOBAL PC H-EUR shares</b>					
Net assets	84 960 254,92	222 251 619,76	586 153 911,28	838 519 874,99	1 318 082 591,11
Number of shares	64 198,000	140 924,939	371 577,484	507 910,376	665 528,805
Net asset value per share	1 323,40	1 577,09	1 577,47	1 650,92	1 980,50
Accumulation per share pertaining to net capital gains/losses	24,01	145,45	53,49	-64,09	220,11
Accumulation per share pertaining to income	-0,39	3,06	0,07	-0,51	-2,48
<b>LAZARD CONVERTIBLE GLOBAL PD EUR shares</b>					
Net assets		153 052 795,98	163 986 483,91	189 108 511,52	204 290 754,92
Number of shares		14 186,047	14 691,792	15 867,801	14 703,885
Net asset value per share		10 788,96	11 161,77	11 917,75	13 893,65
Accumulation per share pertaining to net capital gains/losses		24,80	217,07	117,01	208,40
net capital gains/losses per share not distributed		76,86	605,16	745,83	1 551,03
Distribution of income per share:		11,17	6,17	2,17	
Tax credit per share					*
Accumulation per share pertaining to income					-11,22

• **TABLE OF THE ENTITY'S INCOME AND OTHER SIGNIFICANT ITEMS OVER THE PAST FIVE FINANCIAL YEARS**

	31/10/2016	31/10/2017	31/10/2018	31/10/2019	30/10/2020
<b>Global net assets in euros</b>	<b>428 134 919,82</b>	<b>935 947 438,24</b>	<b>1 742 168 124,20</b>	<b>2 637 353 399,07</b>	<b>3 914 049 276,88</b>
<b>LAZARD CONVERTIBLE GLOBAL PD H-EUR shares</b>					
Net assets		33 158 416,11	41 067 910,67	125 957 933,52	168 470 357,41
Number of shares		3 134,731	3 894,356	11 639,419	13 097,326
Net asset value per share		10 577,75	10 545,49	10 821,66	12 862,95
Accumulation per share pertaining to net capital gains/losses		24,98	210,39	108,22	192,94
net capital gains/losses per share not distributed		396,24	544,51	13,13	1 255,84
Distribution of income per share:		10,28	0,52		
Tax credit per share					*
Accumulation per share pertaining to income				-3,45	-16,18
<b>LAZARD CONVERTIBLE GLOBAL RC USD shares</b>					
Net assets				1 843 927,33	11 529 225,63
Number of shares				8 898,190	45 603,030
Net asset value per share				207,22	252,81
Accumulation per share pertaining to net capital gains/losses				3,59	15,80
Accumulation per share pertaining to income				-0,90	-1,47

• **TABLE OF THE ENTITY'S INCOME AND OTHER SIGNIFICANT ITEMS OVER THE PAST FIVE FINANCIAL YEARS**

	31/10/2016	31/10/2017	31/10/2018	31/10/2019	30/10/2020
<b>Global net assets in euros</b>	<b>428 134 919,82</b>	<b>935 947 438,24</b>	<b>1 742 168 124,20</b>	<b>2 637 353 399,07</b>	<b>3 914 049 276,88</b>
<b>LAZARD CONVERTIBLE GLOBAL RD EUR shares</b>					
Net assets				1 15 369,39	1 045 065,56
Number of shares				546,000	4 260,771
Net asset value per share				21 1,29	245,27
Accumulation per share pertaining to net capital gains/losses				1,55	3,68
net capital gains/losses per share not distributed				2,54	16,80
Accumulation per share pertaining to income				-1,09	-1,66
<b>LAZARD CONVERTIBLE GLOBAL RD USD shares</b>					
Net assets				207,02	806 979,76
Number of shares				1,000	3 218,283
Net asset value per share				207,02	250,74
Accumulation per share pertaining to net capital gains/losses				1,36	3,76
net capital gains/losses per share not distributed				2,23	14,23
Accumulation per share pertaining to income				-1,06	-1,57

• **TABLE OF THE ENTITY'S INCOME AND OTHER SIGNIFICANT ITEMS OVER THE PAST FIVE FINANCIAL YEARS**

	31/10/2016	31/10/2017	31/10/2018	31/10/2019	30/10/2020
<b>Global net assets in euros</b>	<b>428 134 919,82</b>	<b>935 947 438,24</b>	<b>1 742 168 124,20</b>	<b>2 637 353 399,07</b>	<b>3 914 049 276,88</b>
<b>LAZARD CONVERTIBLE GLOBAL R H-EUR shares</b>					
Net assets		6 053 218,38	53 318 351,82	77 545 563,95	159 477 604,52
Number of shares		28 683,605	254 238,91 1	355 616,066	613 717,652
Net asset value per share		21 1,03	209,71	218,05	259,85
Accumulation per share pertaining to net capital gains/losses		8,04	7,19	-8,49	28,97
Accumulation per share pertaining to income		-0,27	-1,39	-1,47	-1,84
<b>LAZARD CONVERTIBLE GLOBAL PC H-USD shares</b>					
Net assets				977,79	6 238 263,43
Number of shares				1,000	5 211,850
Net asset value per share				977,79	1 196,93
Accumulation per share pertaining to net capital gains/losses				15,97	70,09
Accumulation per share pertaining to income				-0,26	-1,69
<b>LAZARD CONVERTIBLE GLOBAL PC USD shares</b>					
Net assets	987,90	1 845 351,33	111 047 125,86	413 521 276,21	609 371 448,50
Number of shares	1,000	1 532,000	91 308,381	317 180,493	380 573,646
Net asset value per share	987,90	1 204,53	1 216,17	1 303,74	1 601,19
Accumulation per share pertaining to net capital gains/losses	18,35	61,63	71,55	25,27	99,65
Accumulation per share pertaining to income	-0,30	2,77	0,59	0,21	-1,10

• **TABLE OF THE ENTITY'S INCOME AND OTHER SIGNIFICANT ITEMS OVER THE PAST FIVE FINANCIAL YEARS**

	31/10/2016	31/10/2017	31/10/2018	31/10/2019	30/10/2020
<b>Global net assets in euros</b>	<b>428 134 919,82</b>	<b>935 947 438,24</b>	<b>1 742 168 124,20</b>	<b>2 637 353 399,07</b>	<b>3 914 049 276,88</b>
<b>LAZARD CONVERTIBLE GLOBAL RC EUR shares</b>					
Net assets	9 124 638,45	127 201 143,60	154 552 644,78	205 952 876,36	444 185 753,52
Number of shares	28 252,781	345 561,135	407 097,879	501 530,726	925 628,642
Net asset value per share	322,96	368,10	379,64	410,64	479,87
Accumulation per share out of net capital gains/losses	12,82	22,01	25,41	8,89	34,93
Accumulation per share pertaining to income	-0,31	-1,35	-2,22	-2,52	-3,25
<b>LAZARD CONVERTIBLE GLOBAL RC H-HKD shares</b>					
Net assets				9 748,80	
Number of shares				5,000	5,000
Net asset value per share				1 949,76	
Accumulation per share pertaining to net capital gains/losses				2,75	20,20
Accumulation per share pertaining to income				-0,57	-1,91
<b>LAZARD CONVERTIBLE GLOBAL RC H-SGD shares</b>					
Net assets				972,32	
Number of shares				5,000	9 956,360
Net asset value per share				194,46	
Accumulation per share pertaining to net capital gains/losses				-0,23	10,73
Accumulation per share pertaining to income				-0,34	-1,10

• **TABLE OF THE ENTITY'S INCOME AND OTHER SIGNIFICANT ITEMS OVER THE PAST FIVE FINANCIAL YEARS**

	31/10/2016	31/10/2017	31/10/2018	31/10/2019	30/10/2020
<b>Global net assets in euros</b>	<b>428 134 919,82</b>	<b>935 947 438,24</b>	<b>1 742 168 124,20</b>	<b>2 637 353 399,07</b>	<b>3 914 049 276,88</b>
<b>LAZARD CONVERTIBLE GLOBAL RC H-USD shares</b>					
Net assets				975,60	21 368 817,80
Number of shares				5,000	90 026,229
Net asset value per share				195,12	237,36
Accumulation per share pertaining to net capital gains/losses				3,19	13,96
Accumulation per share pertaining to income				-0,45	-1,49
<b>LAZARD CONVERTIBLE GLOBAL RD H-USD shares</b>					
Net assets				975,57	563 131,68
Number of shares				5,000	2 379,869
Net asset value per share				195,11	236,62
Accumulation per share pertaining to net capital gains/losses				0,57	3,55
net capital gains/losses per share not distributed				2,62	13,02
Accumulation per share pertaining to income				-0,45	-1,51
<b>LAZARD CONVERTIBLE GLOBAL TC GBP shares</b>					
Net assets				186 053,94	
Number of shares				986,000	3 777,523
Net asset value per share				188,69	
Accumulation per share pertaining to net capital gains/losses				3,67	18,66
Accumulation per share pertaining to income				0,01	-0,20

• **TABLE OF THE ENTITY'S INCOME AND OTHER SIGNIFICANT ITEMS OVER THE PAST FIVE FINANCIAL YEARS**

	31/10/2016	31/10/2017	31/10/2018	31/10/2019	30/10/2020
<b>Global net assets in euros</b>	<b>428 134 919,82</b>	<b>935 947 438,24</b>	<b>1 742 168 124,20</b>	<b>2 637 353 399,07</b>	<b>3 914 049 276,88</b>
<b>LAZARD CONVERTIBLE GLOBAL TD GBP shares</b>					
Net assets				187,84	
Number of shares				1,000	1,000
Net asset value per share				187,84	
Accumulation per share pertaining to net capital gains/losses				0,70	3,42
net capital gains/losses per share not distributed				3,01	18,18
Accumulation per share pertaining to income				-0,16	-0,98
<b>LAZARD CONVERTIBLE GLOBAL TC EUR shares</b>					
Net assets			12 402 589,65	15 122 184,63	44 251 072,42
Number of shares			59 600,364	66 747,273	166 071,251
Net asset value per share			208,09	226,55	266,45
Accumulation per share pertaining to net capital gains/losses			6,66	4,89	19,31
Accumulation per share pertaining to income			0,11	0,04	-0,21

• **TABLE OF THE ENTITY'S INCOME AND OTHER SIGNIFICANT ITEMS OVER THE PAST FIVE FINANCIAL YEARS**

	31/10/2016	31/10/2017	31/10/2018	31/10/2019	30/10/2020
<b>Global net assets in euros</b>	<b>428 134 919,82</b>	<b>935 947 438,24</b>	<b>1 742 168 124,20</b>	<b>2 637 353 399,07</b>	<b>3 914 049 276,88</b>
<b>LAZARD CONVERTIBLE GLOBAL TH EUR shares</b>					
Net assets			10 197 114,22	9 605 031,17	63 454 259,92
Number of shares			51 961,414	46 766,886	257 580,808
Net asset value per share			196,24	205,38	246,34
Accumulation per share pertaining to net capital gains/losses			0,65	-7,97	27,38
Accumulation per share pertaining to income			0,07	-0,06	-0,30
<b>LAZARD CONVERTIBLE GLOBAL PC H-GBP share</b>					
Number of shares					3 529,000
Accumulation per share pertaining to net capital gains/losses					-0,59
Accumulation per share pertaining to income					0,57

\* Tax credit per share will only be calculated on the distribution date, in accordance with applicable tax regulations.

• INVENTORY *in euros*

Description of security	Currency	Quantity No. or nominal	Present value	% Net assets
<b>Equities and similar securities</b>				
<b>Equities and similar securities traded on a regulated or similar market</b>				
<b>CAYMAN, ISLANDS</b>				
ALIBABA GROUP HOLDING LTD ADR	USD	214 882	56 206 718,96	1,44
<b>TOTAL CAYMAN, ISLANDS</b>			<b>56 206 718,96</b>	<b>1,44</b>
<b>UNITED STATES</b>				
AMERICAN TOWER CORP	USD	56 022	11 044 728,76	0,28
BANK OF AMER 7.25% 31-12-99	USD	49 685	62 395 483,80	1,60
SBA COMMUNICATIONS	USD	38 075	9491 211,53	0,24
<b>TOTAL UNITED STATES</b>			<b>82 931 424,09</b>	<b>2,12</b>
<b>TOTAL Equities and similar securities traded on a regulated or similar market</b>			<b>139 138 143,05</b>	<b>3,56</b>
<b>TOTAL Equities and similar securities</b>			<b>139 138 143,05</b>	<b>3,56</b>
<b>Bonds and similar securities</b>				
<b>Bonds and similar securities traded on a regulated or similar market</b>				
<b>GERMANY</b>				
ADIDAS AG 0.05% 12/09/2023 CV	in	47 200 000	55 155 604,03	1,41
DELIVERY HERO SE 0.25% 23-01-24	in	67 800 000	81 217 707,34	2,07
LEG IMMOBILIEN AG 0.875% 01-09-25	in	28 800 000	35 106 939,07	0,90
MTU AERO ENGINES GMBH 0.05% 18-03-27	in	43 700 000	38 756 627,09	0,99
<b>TOTAL GERMANY</b>			<b>210 236 877,53</b>	<b>5,37</b>
<b>BERMUDA</b>				
JAZZ INVESTMENTS I 1.5% 15-08-24	USD	39 300 000	34 621 361,40	0,89
<b>TOTAL BERMUDA</b>			<b>34 621 361,40</b>	<b>0,89</b>
<b>CAYMAN, ISLANDS</b>				
HUAZHU GROUP 0.375% 01-11-22	USD	32 619 000	29 706 166,10	0,76
HUAZHU GROUP 3.0% 01-05-26 CV	USD	20 559 000	20 508 105,54	0,53
PINDUODUO ZCP 01-10-24 CV	USD	26 864 000	49 540 399,05	1,26
WEIBO 1.25% 15-11-22 CV	USD	81 607 000	68 23 1 340,06	1,74
ZHONGSHENG GROUP ZCP 21-05-25	HKD	491 000 000	73 024 603,00	1,87
<b>TOTAL CAYMAN, ISLANDS</b>			<b>241 010 613,75</b>	<b>6,16</b>
<b>CANADA</b>				
AIR CANADA 4.0% 01 -07-25 CV	USD	44 981 000	42 902 724,80	1,10
SHOPIFY 0.125% 01-11-25 CV	USD	53 033 000	49 436 471,62	1,26
<b>TOTAL CANADA</b>			<b>92 339 196,42</b>	<b>2,36</b>
<b>CHINA</b>				
CHINA YUHUA EDUCATION 0.9% 27-12-24	HKD	186 000 000	22 083 596,11	0,56

• **INVENTORY in euros**

Description of security	Currency	Quantity No. or nominal	Present value	% Net assets
SMART INSIGHT INTL 4.5% 05-12-23	HKD	382 000 000	49 407 471,71	1,27
STRATEGIC INTL GROUP ZCP 29-06-25	in euros	15 400 000	14 343 978,57	0,37
YY INCORPORATION 0.75% 15-06-25	USD	72 934 000	73 601 041,96	1,88
<b>TOTAL CHINA</b>			<b>159 436 088,35</b>	<b>4,08</b>
<b>SPAIN</b>				
AMADEUS CM 1.5% 09-04-25 CV	in euros	47 800 000	55 813 865,49	1,42
CELLNEX TELECOM 0.5% 05-07-28 CV	in euros	54 200 000	75 477 415,10	1,93
<b>TOTAL SPAIN</b>			<b>131 291 280,59</b>	<b>3,35</b>
<b>UNITED STATES</b>				
AKAMAI TECHNOLOGIES INC 0.125% 01-05-25	USD	64 307 000	64 711 170,85	1,66
ALTERYX 0.5% 01-08-24	USD	34 082 000	30 787 671,19	0,79
BIOMARIN PHARMACEUTICAL 0.599% 01 -08-24	USD	27 800 000	24 713 41 1,43	0,63
BOOKING 0.75% 01-05-25 CV	USD	59 510 000	64 363 619,29	1,65
CREE 0.875% 01-09-23 CV	USD	29 918 000	32 351 421,62	0,82
DEXCOM INC 0.75% 01-12-23 CV	USD	16 155 000	27 669 503,28	0,70
DOCUSIGN INC 0.5% 15-09-23 CV	USD	15 591 000	38 004 399,64	0,97
ETSY 0.125% 01-09-27 CV	USD	54 679 000	48 914 028,21	1,25
correct SCIENCES 0.375% 15-03-27	USD	11 325 000	12 896 518,20	0,33
EXACT SCIENCES 1.0% 15-01-25	USD	48 787 000	74 829 173,08	1,91
FIREEYE 0.875% 01 -06-24 CV	USD	28 100 000	23 369 855,72	0,60
FORTIVE 0.875% 15-02-22 CV	USD	30 000 000	25 721 708,80	0,66
HUBSPOT 0.375% 01-06-25 CV	USD	37 773 000	40 859 315,73	1,04
IAC FINANCECO 2 INC 0.875% 15-06-26	USD	50 500 000	65 093 854,32	1,66
ILLUMINA INC ZCP 15-08-23 CV	USD	65 284 000	59 124 627,64	1,51
LIVE NATION 2.5% 15-03-23 CV	USD	15 646 000	14 439 024,61	0,37
LYFT 1.5% 15-05-25 CV	USD	29 592 000	24 599 493,38	0,63
MACQUARIE INFRASTRUCTURE COMPANY LLC 2.0% 01-10-23	USD	39 600 000	31 265 782,94	0,80
MERCADOLIBRE INC 2.0% 15-08-28	USD	27 285 000	66 191 530,57	1,69
MERITOR INC 3.25% 15-10-37 CV	USD	25 867 000	24 174 948,01	0,62
MICROCHIP TECHNOLOGY 1.625% 15-02-27	USD	34 160 000	46 251 009,59	1,18
MONGODB 0.25% 15-01-26 CV	USD	51 945 000	58 635 110,19	1,50
NUAN COMM 1.5% 01-11-35	USD	29 800 000	40 809 929,55	1,04
NUVASIVE 1.0% 01-06-23 CV	USD	47 906 000	39 208 487,20	1,00
OKTA 0.125% 01-09-25 CV	USD	44 849 000	50 554 464,57	1,29
ON SEMICONDUCTOR 1.625% 15-10-23	USD	40 100 000	49 310 157,39	1,26
PALO ALTO NETWORKS INC 0.75% 01-07-23	USD	117 632 000	109 084 012,40	2,79
PIONEER NATURAL RESOURCES 0.25% 15-05-25	USD	99 621 000	91 388 967,55	2,33
SERVICENOW INC ZCP 01 -06-22 CV	USD	11 116 000	34 924 206,52	0,90

• **INVENTORY in euros**

Description of security	Currency	Quantity No. or nominal	Present value	% Net assets
SNAP 0.75% 01-08-26 CV	USD	58 584 000	93 685 807,58	2,40
SOUTHWEST AIRLINES 1.25% 01-05-25	USD	110 766 000	126 720 216,44	3,24
SPLUNK INC 0.5% 15-09-23 CV	USD	3 104 000	38 489 009,68	0,98
SQUARE 0.5% 15-05-23 CV	USD	23 998 000	42 564 229,07	1,09
STARWOOD PROPERTY TRUST 4.375% 01-04-23	USD	33 206 000	27 661 082,01	0,70
TELADOC HEALTH 1.25% 01-06-27	USD	22 925 000	23 149 266,76	0,59
TESLA 2.375% 15/03/2022	USD	7 156 000	36 336 673,01	0,93
TWITTER 0.25% 15-06-24 CV	USD	48 350 000	45 551 671,41	1,17
WELLS FARGO AND CO 7.5% 31-12-99	USD	49 610	57 901 705,99	1,48
WORKDAY INC 0.25% 01-10-22 CV	USD	39 709 000	51 563 785,46	1,32
ZENDESK 0.625% 15-06-25 CV	USD	72 191 000	77 776 898,45	1,98
ZILLOW 1.5% 01-07-23 CV	USD	70 034 000	78 907 687,08	2,01
<b>TOTAL UNITED STATES</b>			<b>2 014 555 436,41</b>	<b>51,47</b>
<b>FRANCE</b>				
CIE GEN DES ETS MICHELIN ZCP 10-11-23	USD	37 000 000	30 536 534,69	0,78
EDF ZCP 14-09-24 CV	in euros	3 020 185	40 034 210,26	1,03
LVMH MOET HENN ZCP 16-02-21 CV	USD	125 898	54 100 653,91	1,38
ORPAR ZCP 20-06-24 CV	in euros	16 100 000	18 170 054,92	0,46
SAFRAN SA ZCP 21-06-23 CV	in euros	410 627	57 331 770,48	1,46
T 0.5% 02-12-22 EMTN	USD	86 200 000	72 991 944,58	1,87
UBISOFT ZCP 24-09-24 CV	in euros	255 480	31 511 165,83	0,80
WORLDLINE ZCP 30-07-26 CV	in euros	111 383	12 721 506,20	0,33
<b>TOTAL FRANCE</b>			<b>317 397 840,87</b>	<b>8,11</b>
<b>HONG KONG</b>				
CHINA EDUCATION GROUP 2.0% 28-03-24	HKD	122 000 000	14 985 298,99	0,38
LENOVO GROUP 3.375% 24-01-24	USD	39 800 000	37 202 675,95	0,95
<b>TOTAL HONG KONG</b>			<b>52 187 974,94</b>	<b>1,33</b>
<b>BRITISH VIRGIN ISLANDS</b>				
ANLLIAN CAPITAL LTD ZCP 05-02-25	in euros	75 100 000	75 769 747,06	1,94
<b>TOTAL BRITISH VIRGIN ISLANDS</b>			<b>75 769 747,06</b>	<b>1,94</b>
<b>ISRAEL</b>				
WIXCOM ZCP 15-08-25 CV	USD	63 074 000	53 545 717,27	1,37
<b>TOTAL ISRAEL</b>			<b>53 545 717,27</b>	<b>1,37</b>
<b>JAPAN</b>				
SONY ZCP 30-09-22	JPY	3 771 000 000	53 917 966,62	1,37
<b>TOTAL JAPAN</b>			<b>53 917 966,62</b>	<b>1,37</b>
<b>LIBERIA</b>				
ROYAL CARIBBEAN CRUISES 2.875% 15-11-23	USD	23 200 000	18 876 821,33	0,48
ROYAL CARIBBEAN CRUISES 4.25% 15-06-23	USD	70 513 000	64 079 848,74	1,64
<b>TOTAL LIBERIA</b>			<b>82 956 670,07</b>	<b>2,12</b>

• **INVENTORY *in euros***

Description of security	Currency	Quantity No. or nominal	Present value	% Net assets
<b>NETHERLANDS</b>				
IBERDROLA INTERNATIONAL BV ZCP 11-11-22 CV	in euros	39 100 000	48 717 809,79	1,24
STMICROELECTRONICS NV 0.0000010% 04-08-27	USD	30 200 000	28 318 310,94	0,72
<b>TOTAL NETHERLANDS</b>			<b>77 036 120,73</b>	<b>1,96</b>
<b>UNITED KINGDOM</b>				
BP CAP MK 1.0% 28-04-	GBP	21 500 000	23 895 790,34	0,61
<b>TOTAL UNITED KINGDOM</b>			<b>23 895 790,34</b>	<b>0,61</b>
<b>SWITZERLAND</b>				
SIKA AG 0.15% 05-06-25 CV	CHF	68 180 000	82 998 346,93	2,12
<b>TOTAL SWITZERLAND</b>			<b>82 998 346,93</b>	<b>2,12</b>
<b>TOTAL Bonds and similar securities traded on a regulated or similar market</b>			<b>3 703 197 029,28</b>	<b>94,61</b>
<b>TOTAL Bonds and similar securities</b>			<b>3 703 197 029,28</b>	<b>94,61</b>
<b>Forward financial instruments</b>				
<b>Futures contracts</b>				
<b>Futures contracts on a regulated or equivalent market</b>				
BP GBPUSD 1220	USD	74	-40 101,73	0,00
EC EURUSD 1220	USD	3 069	-5 151 484,10	-0,13
RY EURJPY 1220	JPY	-1 545	5 091 423,91	0,13
<b>TOTAL Futures contracts on a regulated or equivalent market</b>			<b>-100 161,92</b>	<b>0,00</b>
<b>TOTAL Futures contracts</b>			<b>-100 161,92</b>	<b>0,00</b>
<b>TOTAL Forward financial instruments</b>			<b>-100 161,92</b>	<b>0,00</b>
<b>Margin call</b>				
CACEIS MARGIN CALL	USD	6 131 289,57	5 263 587,22	0,13
CACEIS MARGIN CALL	JPY	-594 893 750	-4 885 252,03	-0,13
<b>TOTAL Margin call</b>			<b>378 335,19</b>	<b>0,00</b>
<b>Receivables</b>			<b>1 828 472 314,07</b>	<b>46,72</b>
<b>Liabilities</b>			<b>-1 820 392 328,29</b>	<b>-46,51</b>
<b>Financial accounts</b>			<b>63 355 945,51</b>	<b>1,62</b>
<b>Net assets</b>			<b>3 914 049 276,89</b>	<b>100,00</b>

LAZARD CONVERTIBLE GLOBAL TD GBP shares	GBP	1,000	0,00
LAZARD CONVERTIBLE GLOBAL RD H USD shares	USD	2 379,869	236,62
LAZARD CONVERTIBLE GLOBAL RD USD shares	USD	3 218,283	250,74
LAZARD CONVERTIBLE GLOBAL RC H USD shares	USD	90 026,229	237,36
LAZARD CONVERTIBLE GLOBAL PD H-EUR shares	in euros	13 097,326	12 862,95
LAZARD CONVERTIBLE GLOBAL K shares	in euros	9 423,820	2 020,31
LAZARD CONVERTIBLE GLOBAL RD EUR shares	in euros	4 260,771	245,27
LAZARD CONVERTIBLE GLOBAL PC H USD shares	USD	5 211,850	1 196,93
LAZARD CONVERTIBLE GLOBAL T H-EUR shares	in euros	257 580,808	246,34
LAZARD CONVERTIBLE GLOBAL PD EUR shares	in euros	14 703,885	13 893,65
LAZARD CONVERTIBLE GLOBAL PC H-GBP shares	GBP	3 529,000	0,00
LAZARD CONVERTIBLE GLOBAL TC EUR shares	in euros	166 071,251	266,45
LAZARD CONVERTIBLE GLOBAL RC H HKD shares	HKD	5,000	0,00
LAZARD CONVERTIBLE GLOBAL PC EUR shares	in euros	466 817,357	1 715,94
LAZARD CONVERTIBLE GLOBAL R H-EUR shares	in euros	613 717,652	259,85
LAZARD CONVERTIBLE GLOBAL PC H-EUR shares	in euros	665 528,805	1 980,50
LAZARD CONVERTIBLE GLOBAL RC EUR shares	in euros	925 628,642	479,87
LAZARD CONVERTIBLE GLOBAL TC GBP shares	GBP	3 777,523	0,00
LAZARD CONVERTIBLE GLOBAL PC USD shares	USD	380 573,646	1 601,19
LAZARD CONVERTIBLE GLOBAL RC USD shares	USD	45 603,030	252,81
LAZARD CONVERTIBLE GLOBAL RC H SGD shares	SGD	9 956,360	0,00
LAZARD CONVERTIBLE GLOBAL PC H-CHF shares	CHF	8 989,748	15 431,18

• **ADDITIONAL INFORMATION ON THE TAX REGIME APPLICABLE TO INTEREST PAYMENTS**

**BREAKDOWN OF INTEREST: PD EUR shares:**

	NET OVERALL	CURRENCY	NET PER SHARE	CURRENCY
Revenue subject to non-definitive withholding tax				
Equities eligible for a tax allowance and subject to non-definitive withholding tax				
Other income not eligible for a tax allowance and subject to non-definitive withholding tax				
Non-declarable and non-taxable income				
Amounts paid out in relation to capital gains and losses	3 064 289,63	in euros	208,40	in euros
TOTAL	3 064 289,63	in euros	208,40	in euros

**BREAKDOWN OF INTEREST: PD H-EUR shares**

	NET OVERALL	CURRENCY	NET PER SHARE	CURRENCY
Revenue subject to non-definitive withholding tax				
Equities eligible for a tax allowance and subject to non-definitive withholding tax				
Other income not eligible for a tax allowance and subject to non-definitive withholding tax				
Non-declarable and non-taxable income				
Amounts paid out in relation to capital gains and losses	2 526 998,08	in euros	192,94	in euros
TOTAL	2 526 998,08	in euros	192,94	in euros

**BREAKDOWN OF INTEREST: RD EUR shares**

	NET OVERALL	CURRENCY	NET PER SHARE	CURRENCY
Revenue subject to non-definitive withholding tax				
Equities eligible for a tax allowance and subject to non-definitive withholding tax				
Other income not eligible for a tax allowance and subject to non-definitive withholding tax				
Non-declarable and non-taxable income				
Amounts paid out in relation to capital gains and losses	15 679,64	in euros	3,68	in euros
TOTAL	15 679,64	in euros	3,68	in euros

• **ADDITIONAL INFORMATION ON THE TAX REGIME APPLICABLE TO INTEREST PAYMENTS**

**BREAKDOWN OF INTEREST: RD USD shares**

	NET OVERALL	CURRENCY	NET PER SHARE	CURRENCY
Revenue subject to non-definitive withholding tax				
Equities eligible for a tax allowance and subject to non-definitive withholding tax				
Other income not eligible for a tax allowance and subject to non-definitive withholding tax				
Non-declarable and non-taxable income				
Amounts paid out in relation to capital gains and losses	12 100,74	in euros	3,76	in euros
TOTAL	12 100,74	in euros	3,76	in euros

**BREAKDOWN OF INTEREST: RD H-USD shares**

	NET OVERALL	CURRENCY	NET PER SHARE	CURRENCY
Revenue subject to non-definitive withholding tax				
Equities eligible for a tax allowance and subject to non-definitive withholding tax				
Other income not eligible for a tax allowance and subject to non-definitive withholding tax				
Non-declarable and non-taxable income				
Amounts paid out in relation to capital gains and losses	8 448,53	in euros	3,55	in euros
TOTAL	8 448,53	in euros	3,55	in euros

**BREAKDOWN OF INTEREST: TD GBP shares**

	NET OVERALL	CURRENCY	NET PER SHARE	CURRENCY
Revenue subject to non-definitive withholding tax				
Equities eligible for a tax allowance and subject to non-definitive withholding tax				
Other income not eligible for a tax allowance and subject to non-definitive withholding tax				
Non-declarable and non-taxable income				
Amounts paid out in relation to capital gains and losses	3,42	in euros	3,42	in euros
TOTAL	3,42	in euros	3,42	in euros

## LAZARD CONVERTIBLE GLOBAL

French open-end investment company (Société d'Investissement à Capital Variable)

Registered office: 121, Boulevard Haussmann, 75008 Paris, France

333 455 459 Paris Trade and Companies Register Paris

### RESOLUTION CONCERNING THE ALLOCATION OF DISTRIBUTABLE INCOME PROPOSED AT THE ORDINARY SHAREHOLDERS' MEETING

FINANCIAL YEAR ENDED October 30<sup>th</sup>, 2020

#### Second resolution

The Shareholders' Meeting approves the distributable income for the financial year, which amounts to:

**-€7 832 405,58**

distributable amount pertaining to net income.

**€365 221 455,34**

distributable amount pertaining to net capital gains and losses.

and decides that they shall be allocated as follows:

#### 1. Distributable amount relating to net income

- K shares:	Accumulation:	-15 332,05 €
- PC EUR shares:	Accumulation:	-645 068,92 €
- PC H-CHF shares	Accumulation:	-220 421,04 €
- PC H-EUR shares	Accumulation:	-1 654 526,64€
- PD EUR shares:	Accumulation:	-164 981,15 €
- PD H-EUR shares	Accumulation:	-211 946,07 €
- RC USD shares:	Accumulation:	-67 120,63 €
- RD EUR shares:	Accumulation:	-7 100,74 €
- RD USD shares:	Accumulation:	-5 054,71 €
- R H-EUR shares:	Accumulation:	-1 134 932,79€
- PC H-USD shares:	Accumulation:	-8 839,72 €
- PC USD shares:	Accumulation:	-421 277,66 €
- RC EUR shares:	Accumulation:	-3 012 248,82€
- RC H-HKD shares:	Accumulation:	-9,56 €
- RC H-SGD shares:	Accumulation:	-11 033,10 €
- RC H-USD shares:	Accumulation:	-134 879,78 €
- RD H-USD shares:	Accumulation:	-3 595,43 €
- TC GBP shares:	Accumulation:	-782,92 €
- TD GBP shares:	Accumulation:	-0,98 €
- TC EUR shares:	Accumulation:	-35 635,33 €
- T H-EUR shares:	Accumulation:	-79 652,86 €
- PC H-GBP shares	Accumulation:	2 035,32 €

## 2. Distributable income relating to net capital gains and losses

- K shares:	Accumulation:	1 380 249,29 €
- PC EUR shares:	Accumulation:	58 071 270,01 €
- PC H-CHF shares	Accumulation:	13 420 864,55 €
- PC H-EUR shares	Accumulation:	146 496 153,04€
- PD EUR shares:	Distribution/Retention:	25 870 587,93 €
- PD H-EUR shares	Distribution/Retention:	18 975 177,93 €
- RC USD shares:	Accumulation:	720 582,39 €
- RD EUR shares:	Distribution/Retention:	87 262,34 €
- RD USD shares:	Distribution/Retention:	57 926,02 €
- R H-EUR shares:	Accumulation:	17 781 190,46 €
- PC H-USD shares:	Accumulation:	365 315,32 €
- PC USD shares:	Accumulation:	37 924 779,01 €
- RC EUR shares:	Accumulation:	32 337 371,17 €
- RC H-HKD shares:	Accumulation:	101,01 €
- RC H-SGD shares:	Accumulation:	106 834,05 €
- RC H-USD shares:	Accumulation:	1 256 777,12 €
- RD H-USD shares:	Distribution/Retention:	39 450,04 €
- TC GBP shares:	Accumulation:	70 498,11 €
- TD GBP shares:	Distribution/Retention:	21,60 €
- TC EUR shares:	Accumulation:	3 208 254,95 €
- T H-EUR shares:	Accumulation:	7 052 898,22 €
- PC H-GBP shares	Accumulation:	-2 109,22 €

Undistributed net capital gains and losses PD EUR shares:	22 806 298,30€.
Undistributed net capital gains and losses PD H-EUR shares:	16 448 179,85€ .
Undistributed net capital gains and losses RD EUR shares:	71 582,70€ .
Undistributed net capital gains and losses RD USD shares:	45 825,28 €.
Undistributed net capital gains and losses RD H-USD shares:	31 001,51 € .
Undistributed net capital gains and losses TD GBP shares:	18,18 €.

Each shareholder holding PD EUR shares on the detachment date will receive a dividend of €208,40 which will be detached on February 17th, 2021 and paid on February 19th, 2021.

Each shareholder holding PD H-EUR shares on the detachment date will receive a dividend of €192,94 which will be detached on February 17th, 2021 and paid on February 19th, 2021.

Each shareholder holding RD EUR shares on the detachment date will receive a dividend of €3,68 which will be detached on February 17th, 2021 and paid on February 19th, 2021.

Each shareholder holding RD USD shares on the detachment date will receive a dividend of €3,76 which will be detached on February 17th, 2021 and paid on February 19th, 2021.

Each shareholder holding RD H-USD shares on the detachment date will receive a dividend of €3,55 which will be detached on February 17th, 2021 and paid on February 19th, 2021.

Each shareholder holding TD GBP shares on the detachment date will receive a dividend of €3,42 which will be detached on February 17th, 2021 and paid on February 19th, 2021.